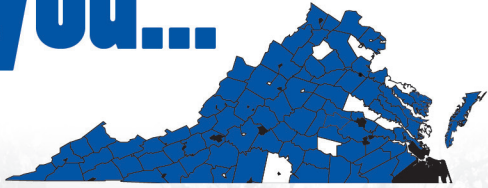


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# President's Welcome

"Blazing New Trails!" What a fitting theme for this year's conference. During the past year, VACo devoted time, energy and resources toward the development of a new Strategic Plan. And on August 16, many of you participated in our strategic planning process. That day you attended a series of focus group meetings and shared ideas about how VACo can more effectively serve Virginia's counties in the future. I thank you for your participation.



Over the next decade and beyond, VACo's Strategic Plan will play a central role in guiding the direction and growth of our association. VACo's effectiveness and strength as an organization must continue to grow. By protecting the viability and fiscal health of county governments, VACo provides a valuable service to the public.

VACo performs three chief functions that benefit the public. First among these is advocacy, or the important task of informing the governor and state legislators how county governments will be affected by proposed legislation and other initiatives. Secondly, VACo offers county leaders with valuable educational opportunities such as the Supervisor Certification program, our biannual Supervisors' Forum, the Chairpersons' Institute and other informative events intended to help county officials become more effective community leaders. Thirdly, we offer membership services, which include insurance, deferred compensation and the recently launched Virginia Investment Pool. VACo's membership services have saved counties millions of dollars through the years.

In preparing this year's conference, VACo's Conference Planning Committee and staff have worked hard to develop an informative program that will help you face the challenges we believe you are likely to confront over the next year.

As you attend this year's conference please take time to visit our exhibitors. In our exhibit hall you will find over 100 companies and organizations willing to join as partners in serving our citizens. Please thank them for their support of our conference.

Finally, in my role as VACo's president, let me express to each of you my thanks for your active participation and the support you've shown over the past year. It has truly been an honor to serve as VACo's president, and I look forward to speaking with all of you and thanking you personally for your public service.

A handwritten signature in dark ink, reading "John D. Miller, Jr." in a cursive script.

**John D. "Jack" Miller, Jr.**  
VACo President

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# About the development and adoption of VACo's annual legislative program

**1. Spring regional meetings:** In even number years VACo members are invited to attend regional meetings to identify and discuss key statewide legislative and policy issues.

**2. Resolutions Committee meetings:** The committee oversees the development of the annual Legislative Program. The meetings occur in early fall and during the annual conference in November. The committee receives legislative updates, via conference call, during the annual legislative session.

The Resolutions Committee includes the six members of VACo's Executive Committee and the chairs and vice chairs of VACo's eight steering committees. VACo's First Vice President chairs the committee.

The eight steering committees are Administration of Government, Public Safety and Telecommunications; Community Development and Planning; Compensation and Retirement; Education; Environment and Agriculture; Finance; Health and Human Resources; and Transportation.

**3. Steering Committees meet at least twice:** Late summer and November during the annual conference. The Steering Committees develop their policy sections of the annual Legislative Program.

**4. The membership is asked to adopt the new legislative program during the annual business meeting.** The meeting occurs on the last day of the annual conference in November.

## Additional information

The President appoints steering committee chairs and vice chairs. VACo members volunteer to serve on steering committees.

In early October, prior to the annual conference, the membership receives a Preliminary Legislative Program. This draft is revised during the annual conference.

Contact Dean Lynch, Deputy Executive Director, for more information about VACo's legislative policy process: [dlynch@vaco.org](mailto:dlynch@vaco.org) or 804.343.2511.



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First Vice President  
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# For a recap of the annual conference, read the next issue of County Connections



The membership of the Virginia Association of Counties elected Middlesex County Supervisor John D. "Jack" Miller as 2012-2013 President during VACo's 78th Annual Conference in Bath County. Miller and other newly elected officers started their terms at the association's Annual Business Meeting on Nov. 13.

Miller succeeds Fairfax County Supervisor Catherine M. Hudgins. He becomes the second president from Middlesex County and the first in nearly 60 years. W. Earl Daniel served from 1953-54.

"It truly humbles me to think that the VACo membership entrusts me enough to elect me president of VACo," Miller said. "I will work hard at it. I believe you only get back what you put in."

Miller has served as Middlesex County supervisor for 17 years and was selected chair five times during his tenure. He also served as vice chair five times.

"Jack is a popular member of VACo and his ability to bring people together will serve our membership well," VACo Executive Director James D. Campbell said. "Jack is an experienced local leader and knows the issues that concern our counties. I have no doubt Jack has the best interest of all of Virginia's counties at heart. VACo is fortunate to have Jack Miller as its president."

During Miller's tenure on the Board of Supervisors, he oversaw the planning and construction of Middlesex County Elementary School, as well as the extensive renovation of Middlesex High School. Miller was instrumental in the Middlesex County Courthouse renovation and the establishment of enhanced 911 and radio systems for emergency workers.

Miller has also served on the following boards and committees: Middle Peninsula Community Criminal Justice Board, Disability Services Board, Middle Peninsula-Northern Neck Community Services Board, Bay Consortium Workforce Investment Board, Middle

MILLER

Continued on page 9

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<b>Stephanie Heintzleman</b>	Director of Member Services
<b>Steve Rawlings</b>	Director of Operations
<b>Jennifer Agee</b>	Executive Assistant
<b>Chris Ballard</b>	Risk Control Consultant
<b>John Bolling</b>	Safety Consultant
<b>Vicki Booth</b>	Assistant Claims Manager
<b>David Brooks</b>	Risk Control Consultant
<b>Sydney Bryant</b>	Claims Technician I
<b>Susan Carter</b>	Claims Specialist
<b>Beth Clayton</b>	Benefits/Office Coordinator
<b>Megan Cupka</b>	Claims Technician I
<b>Terri Dillard</b>	Claims Specialist
<b>Eric Dillon</b>	Claims Technician I
<b>Melisa Eanes</b>	Member Services Representative
<b>Kendall Earles</b>	Claims Technician I
<b>Carrie White Gilbert</b>	Claims Technician I
<b>Kay Grace</b>	Rehabilitation Consultant
<b>Kim Gresham</b>	Rehabilitation Coordinator
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This year, we want counties of all sizes and from all regions to achieve certification.

For more information or to participate in this program in 2014, contact Larry Land at 804.343.2504 or [lland@vaco.org](mailto:lland@vaco.org).



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# Conference Information

## Registration

Everyone attending the conference must register. This includes members, their families, guests, exhibitors and news media representatives. No one will be admitted to a business or social function without a conference badge. Registration will take place:

- **10 a.m. to 6:30 p.m.** Sunday, Nov. 10 • Mount Vernon Foyer
- **8 a.m. to 2 p.m.** Monday, Nov. 11 • Mount Vernon Foyer

VACo staff and volunteers will be at the registration desk during the hours above and will be glad to answer your questions. There is a message board at the conference registration desk and a marquee in the main lobby where various notices will be posted.

## Legislative Program

VACo's annual legislative program is finalized and adopted during the conference. The eight steering committees meet Sunday afternoon, the Resolutions Committee meets Monday morning and the membership acts on the 2014 Legislative Program during the annual business meeting Tuesday morning. A copy of the amended Preliminary Legislative Program will be available at the registration desk. Proposals should originate through the steering committee process. The 2014 Preliminary Legislative Program was posted online in mid-October and will be available at the Registration Desk around midday Monday.

## Banquet Tickets

All county officials, county staff, VACo associate members and exhibitors registered for the conference are welcome to attend the Sunday banquet, as are registered spouses and guests. If you have registered for the banquet but do not attend, you will be charged \$75 for the meal. Check at the registration desk if you do not have a ticket. Tickets will be collected, so don't forget your ticket!

## Guest Programs

The Omni Homestead offers several programs for guests, spouses and all family members. For more information, including the free Omni Homestead History Tour, visit the concierge desk in the main lobby. There's a new twist on the cooking demonstration this year. The chef is offering a "Gourmet Safari Cooking Demonstration." Space is limited to 30 participants. Tickets are \$55 each.

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## Other Information

**Voting Credentials**

Article VI of the VACo bylaws provides that each county is to designate a representative of its Board of Supervisors to vote at the annual business meeting. However, the bylaws allow a county to designate a proxy to vote if a member of the Board of Supervisors cannot be present for this meeting. Counties should have received voting credential forms and proxy forms by mail in September. If you did not return your form to VACo in the mail, you can submit it to the VACo Credentials Committee at its meeting on Monday at 4:30 p.m. in the Monroe Room. You can also drop it off at the conference registration desk before the Credentials Committee meeting.

**Election of Officers**

The election of VACo Officers and Board members will take place at the annual business meeting Tuesday morning.

## Events

**Golf Tournament**

VACo's 17th Annual Golf Tournament will begin at 11 a.m. (tees off at 11:30 a.m.) on Saturday, Nov. 9, on The Old Homestead Course.

**Golf Cart sponsored by First Financial**

**History Tour of The Omni Homestead Resort**

10 a.m. on Sunday, Nov. 10  
Sign up at concierge desk

**Gourmet Safari Cooking Demonstration**

12:30 p.m. on Monday, Nov. 11  
Starts in the Wine Room



# VACo 2014 Calendar

## **County Supervisors' Forum**

Jan. 3-5, Richmond Marriott, Richmond

## **VACo Executive Committee**

Jan. 8, VACo Headquarters, Richmond

## **General Assembly Convenes**

Jan. 8, Richmond

## **Rural Caucus Reception and Dinner**

Feb. 5, Richmond Marriott, Richmond

## **VACo Board of Directors Meeting**

Feb. 6, Richmond Marriott, Richmond

## **Local Government Day at the General Assembly**

Feb. 6, Richmond Marriott, Richmond

## **Chairpersons' Institute**

Feb. 6-8, Richmond Marriott, Richmond

## **Certified County Supervisor Program**

March 14 and May 9, Albemarle County

## **NACo Legislative Conference**

March 1-5, Washington Hilton, Washington, D.C.

## **VACo Spring Board Meeting**

May 3, Dinwiddie County

## **Certified County Supervisor Program**

May 31 and July 29, Albemarle County

## **NACo 2014 Annual Conference & Exposition**

July 11-14, New Orleans, Louisiana

## **VACo Summer Educational Conference**

August, Richmond

## **Certified County Supervisor Program**

Sept. 12 and Nov. 8, Albemarle County and The Omni Homestead Resort

## **VACo Resolutions Committee**

September, Richmond

## **VACo 80th Annual Conference**

Nov. 9-11, The Omni Homestead Resort

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• **First Financial Group of America**  
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• **Nationwide Retirement Solutions**  
Sunday Afternoon Break



• **Virginia Economic Development Partnership**  
Tuesday Morning Break



## Exhibit Hall

The exhibit hall will be open **2 p.m. to 5:30 p.m.** on Sunday, Nov. 10 and **8:30 a.m. to 3:30 p.m.** on Monday, Nov. 11.

There will also be a soda break in the exhibit area at 3 p.m. on Monday.

Another special event connected with the exhibit hall is the Annual Raffle, which will take place after VACo's annual business meeting on Tuesday morning. To enter, have the bingo card in your registration packet marked by each exhibitor and place your completed card in the box at the registration desk by 2:30 p.m. on Monday.

There will also be a mini-affle in the exhibit hall at 3 p.m. on Monday. You or your guest must be present to win, so make time in your schedule to attend. The drawing for a free exhibitor booth for next year's conference will be held following the mini-affle drawing.

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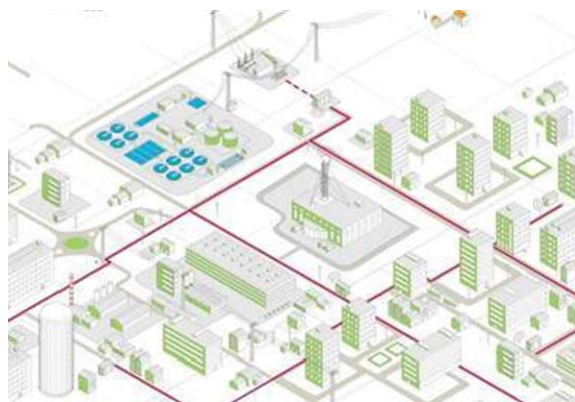
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# Conference Schedule

## Saturday, November 9

### Supervisor Certification

9:15 a.m. • Chesapeake

### Golf Tournament

11 a.m. • Old Golf Course

**Golf Cart sponsored by First Financial**



### Budget Committee Meeting

3 p.m. • Wilson

### Executive Committee Meeting

3:45 p.m. • Monroe

### VACoRP Supervisory Board Meeting

5 p.m. • Hunt

## Sunday, November 10

### Nondenominational Worship Service

7:30 a.m. - 8:30 a.m. • Chesapeake

### VACo Board of Directors

9 a.m. - Noon • Dominion

### Exhibitor Setup

9 a.m. - 2 p.m. • Grand Ballroom and Colonnade

### The Omni Homestead History Tour

10 a.m. • Register at Concierge Desk

### Registration

10 a.m. - 6:30 p.m. • Mount Vernon Foyer

### Coffee Break for Committee Members

1 p.m. - 4:15 p.m. • Regency Ballroom Foyer

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### Steering committee meetings

Noon - 2 p.m.

- Community Development and Planning • Piedmont
- Environment and Agriculture • Chesapeake
- Finance • Blue Ridge
- Health and Human Resources • Appalachian

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**Sunday, November 10****Exhibits Open**

2 p.m. - 5:30 p.m. • Grand Ballroom and Colonnade

**Steering committee meetings**

2:15 p.m. - 4:15 p.m.

- Administration of Government, Public Safety and Telecommunications • Blue Ridge
- Compensation and Retirement • Piedmont
- Education • Chesapeake
- Transportation • Appalachian

**Regional Caucuses to Nominate Representatives on Board of Directors**

4:15 p.m. - 5:15 p.m. (Tentative Room Assignments)

- Region 2 • Dominion
- Region 3 • Wilson
- Region 4 • Blue Ridge
- Region 7 • Mount Vernon
- Region 8 • Hunt
- Region 9 • Piedmont
- Region 10 • Madison
- Region 11 • Monroe
- Region 13 • Appalachian

**Supervisor Certification Reunion of Graduates**

4:15 p.m. - 5:15 p.m. • Lexington

**Opening Reception** (everyone is invited to attend)

5:30 p.m. - 6:30 p.m. • Crystal Empire Room

**Sponsored by Dominion****Banquet**

6:30 p.m. - 9 p.m. • Regency Ballrooms

**Presiding:** The Honorable **John D. "Jack" Miller**, President, Virginia Association of Counties, and Board of Supervisors, Middlesex County

**Welcome:** The Honorable **Claire Collins**, Board of Supervisors, Bath County

**Invocation:** The Honorable **Robert Adkins**, Chair, Board of Supervisors, Wise County

**DJ in the Sports Bar**

9 p.m. - Midnight



## Monday, November 11

### Resolutions Committee

7:15 a.m. - 8:30 a.m. • Dominion

### Registration

8 a.m. - 2 p.m. • Mount Vernon Foyer

### Exhibits Open

8:30 a.m. - 3:30 p.m. • Grand Ballroom

### OPENING GENERAL SESSION

8:45 a.m. - 9:45 a.m. • Regency Ballrooms

**Presiding:** The Honorable **John D. “Jack” Miller**, President, Virginia Association of Counties, and Board of Supervisors, Middlesex County

**Presentation of the Colors:** Police Department Color Guard, Roanoke County

#### • Keynote Speakers •

The Honorable **Linda Langston**, President, National Association of Counties, and Board of Supervisors, Linn County, Iowa

Linda Langston was elected president of the National Association of Counties (NACo) on July 22, 2013 at the NACo Annual Conference: County Solutions and Idea Marketplace in Tarrant County, Texas.



Langston is leading NACo's efforts on Capitol Hill to protect the tax-exempt status of municipal bonds and other legislative and federal funding priorities such as reauthorization of the farm bill, immigration reform, and transportation/infrastructure funding.

Langston's presidential initiative is Ready and Resilient Counties: Prepare, Respond and Thrive. The initiative will focus on building a community's capacity to be ready, resilient, agile and adaptive in the face of natural, manmade and economic disaster. Her home county was devastated by floods in 2008.

Active in NACo since 2003, Langston was first elected as a NACo officer in July 2011. Langston was first elected to the Linn County Board of Supervisors in 2002. Born in Chicago, but raised in Iowa, Langston graduated from Knox College in

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**Monday, November 11**

Galesburg, Illinois, with a degree in history and is a 2007 graduate of Harvard's Kennedy School of Government for State and Local Officials. Linda and her husband Dave have two sons.

**Dr. Stephen J. Farnsworth**, Professor of Political Science and International Affairs, University of Mary Washington

Dr. Farnsworth serves as the Director of UMW's Center for Leadership and Media Studies. He is the author or co-author of five books: *The Global President? International News and the U.S. Government*; *The Nightly News Nightmare: Media Coverage of U.S. Presidential Elections, 1988-2008*; *Spinner in Chief: How Presidents Sell Their Policies and Themselves*; *The Mediated Presidency: Television News and Presidential Governance and Political Support in a Frustrated America*. He has also authored dozens of scholarly articles on the presidency, mass media, U.S. public opinion and Virginia politics.



Dr. Farnsworth chairs the Political Communication Section of American Political Science Association and former Canada - U.S. Fulbright Research Chair in Public Policy at McGill University in Montreal.

He received his doctorate and his master's in government from Georgetown University, a bachelor's in history from the University of Missouri – Kansas City and a bachelor's in government from Dartmouth College.

Before becoming a professor, Dr. Farnsworth worked for 10 years as a newspaper journalist. He has lectured on the news media and elections and led reporter training seminars in India, the Philippines, Ukraine, Georgia, Azerbaijan, Lithuania, Latvia, Armenia and Estonia.

**Coffee Break**

9:45 a.m. - 10 a.m. • Regency Ballroom Foyer  
**Sponsored by A. Morton Thomas & Associates**



## Monday, November 11

### GENERAL SESSION

10 a.m. - 11 a.m. • Regency Ballrooms

**Presiding:** The Honorable **Jack D. “Jack” Miller**, President, Virginia Association of Counties, and Board of Supervisors, Middlesex County

#### • Keynote Speaker •

**Dr. Joey Faucette**, “Blazing New Trails”

Introducing anything that even smells like change in your county is challenging. So how do you blaze new trails while respecting traditions? Positive Success expert and #1 Amazon best-selling author Dr. Joey Faucette returns to speak to us this year about how we Work Positive in serving and leading our counties to realize their best future.

Dr. Joey Faucette is author of the #1 best seller, *Work Positive in a Negative World: Redefine and Achieve Your Business Dreams*.



In addition to being an author, Dr. Joey (as he’s come to be called) is founder of Listen to Life, a company that coaches people about how to redefine their realities and meet their professional objectives. His is the host of the syndicated radio show, Listen to Life, writes a syndicated newspaper column of the same name, and blogs from [www.ListentoLife.org](http://www.ListentoLife.org) that is read in over 50 countries.

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423.218.7749 [www.belfor.com](http://www.belfor.com)

### Bowman Consulting Group, Ltd.

Kenneth Baybutt P.E., Branch Manager  
460 McLaws Circle, Suite 120, Williamsburg, VA 23185  
757.229.1776 [www.bowmanconsulting.com](http://www.bowmanconsulting.com)



## Monday, November 11

Dr. Joey has appeared as a guest on hundreds of radio and TV shows across North America and has written over 500 articles that have appeared on CNBC, Wall Street Journal Money Watch, Dallas Morning News, Sacramento Bee, [Entrepreneur.com](http://Entrepreneur.com), Yahoo Finance, and countless others. One area of concentration for Dr. Joey is the creation of collaborative relationships.

### LEADERSHIP DEVELOPMENT SERIES

11 a.m. - 12:30 p.m. • Dominion

**Moderator:** The Honorable **Penelope A.**

**“Penny” Gross**, Second Vice President, Virginia Association of Counties, and Board of Supervisors, Fairfax County

**Speaker: Dr. Martha Walker**, Community Viability Specialist, Virginia Cooperative Extension

VACo Leadership Series explains how the organization operates and gives supervisors tools to help them become better Board leaders. This meeting will showcase VACo’s education efforts, and attendees will hear Dr. Martha Walker explain the features of the staple education programs that VACo offers and she assists in teaching. We will also discuss VACo’s various seminars created at the request of counties.

### CONCURRENT SESSIONS

11:15 a.m. - 12:30 p.m.

### State Perspectives on Medicaid Expansion •

Mount Vernon

**Moderator:** Beau Blevins, Director of Intergovernmental Affairs, Virginia Association of Counties

**Speakers:** The Honorable **Barbara A. Favola**, 31<sup>st</sup> Senate District; The Honorable **John M. O’Bannon**, 73<sup>rd</sup> House District; and The Honorable **Dr. William A. Hazel**, Virginia Secretary of Health and Human Resources

Perspectives will be given on whether Virginia should expand Medicaid under the Affordable Care Act (ACA). Expansion benefits and the drawbacks will be examined. The speakers will also provide insight on what the Virginia General Assembly may do in respect to expansion.



### Managing Performance for a LEAN

#### Government • Blue Ridge

**Speakers:** **James O. McReynolds**, County Administrator, York County; **Vivian Calkins-McGettigan**, Deputy County Administrator, York County

In today's environment, governments everywhere face pressure to provide more and better service with fewer resources. In order to help meet this challenge, York County implemented a new initiative, "Managing Performance for a Lean Government." This session will provide an overview of the initiative and how York County engaged employees and citizens and used the LEAN process to help improve efficiency and eliminate waste.

### Fire and EMS: Mighty Results for a Meager

#### Price • Piedmont

**Moderator:** The Honorable **Sharon Baroncelli**, Board of Supervisors, Shenandoah County

**Speaker:** **Tom Joyce**, Assistant Chief, County of Orange Fire & EMS

Winner of the VACo Achievement Award for Best overall entry, County of Orange Fire and EMS presents Project M.I. T.I., a Multimedia Interactive Training Initiative. This program will illustrate how one county used technology, media and the personal talents of its people to develop and distribute training and other programs for use within and outside of the County.

This program will demonstrate how a good idea and a small investment can result in a valuable resource to help meet growing demands on a limited budget.

### \$15.2 Billion: The Unfunded Teacher Pension

#### Liability Challenge • Stratford

**Moderator:** The Honorable **William A. Robertson**, Chair, VACo Compensation and Retirement Steering Committee, and Chair, Board of Supervisors, Prince George County

**Speakers:** The Honorable **R. Steven Landes**, 25<sup>th</sup> House District; and **Joe Casey**, Deputy County Manager for Administration, Henrico County

Changes in accounting standards will force localities to claim all \$15.2 billion in unfunded

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**VML/VACo Finance****Booth 1005**

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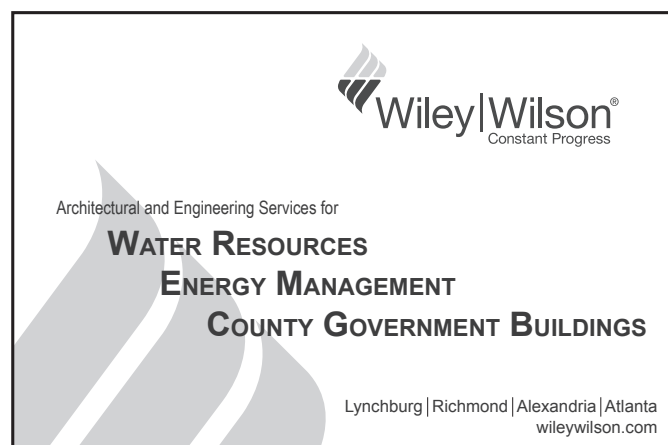
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Ed Bartlett, Senior Vice President - Investments  
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540.983.1372 [www.edbartlett.wfadv.com](http://www.edbartlett.wfadv.com)

**Wendel****Booth 511**

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**Wiley | Wilson****Booth 1004**

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**Monday, November 11**

liabilities for teacher pension plans on their financial statements after June 15, 2014. How much of this liability will your county be forced to carry and what will this do to your bond rating? Learn more about this major challenge facing localities and VACo's efforts to call on the state to take on its fair share of this liability.

**Spouse/Guest Program: Gourmet Safari Cooking Demonstration** (Registration Required)  
Noon - 2 p.m. • Starts in Wine Room

**Deli Lunch**

12:45 p.m. - 2 p.m. • Grand Ballroom

**Sponsored by SunTrust**

**VLGMA Luncheon**

12:45 p.m. - 2 p.m. • Empire (Registration Required)  
**Speaker:** The Honorable **John J. McGlennon**, Board of Supervisors, James City County

**CONCURRENT SESSIONS**

1:45 p.m - 3 p.m.

**Growing Your Economy Through Agriculture**

- Blue Ridge

**Moderator:** The Honorable **Ann H. Mallek**, Chair, VACo Environment and Agriculture Steering Committee, and Chair, Board of Supervisors, Albemarle County  
**Speakers:** **Gary Larrowe**, County Administrator, Carroll County; **William L. "Billy" Vaughn**, Deputy County Administrator, Rockingham County; and **Sherri Smith**, Executive Director, Artisans Center of Virginia

The promotion of value-added agriculture and agritourism can be a key component of a county's economic development strategy. Several model programs to streamline the permitting process for special events and on-farm sales have been developed by several counties.

Other programs have focused on regional approaches for promoting sales of locally grown foods and other agricultural products. The purpose of this session is to provide information

## Monday, November 11

about how counties effectively partner with the farming community to promote sales of their agricultural products.

### **General Assembly Forum: State Leaders Discuss County Priority Issues** • Stratford

**Moderator: Dean Lynch**, Deputy Executive Director, Virginia Association of Counties

**Speakers:** The Honorable **Barbara A. Favola**, 31<sup>st</sup> Senate District; The Honorable **Terry G. Kilgore**, 1<sup>st</sup> House District; and The Honorable **R. Steven Landes**, 25<sup>th</sup> House District

General Assembly members will discuss central issues facing the commonwealth and its localities. Come learn from key leaders in the House of Delegates and Senate about their views and outlook for issues facing counties.

### **Transportation in the Commonwealth: State and Local Perspectives** • Mount Vernon

**Moderator:** The Honorable **William D. Chavis**, Chair, VACo Transportation Steering Committee, and Board of Supervisors, Dinwiddie County

**Speakers:** The Honorable **Emmett W. Hanger, Jr.**, 24<sup>th</sup> Senate District; and The Honorable **Jeffrey C. “Jeff” McKay**, Board of Supervisors, Fairfax County

During the 2013 General Assembly session, key legislation was passed to address Virginia’s fundamental transportation funding issues. In the wake of this legislation, the speakers will provide what next steps can be taken to further improve transportation in the Commonwealth. Both state and local perspectives will be offered.

### **Are You Getting the Most from Your VACo Membership?** • Piedmont

**Speaker: Jim Campbell**, Executive Director, Virginia Association of Counties

VACo is more than a lobbying organization. VACo programs can save your county \$\$\$\$\$, can save your employees \$\$\$\$ and can save your citizens \$\$\$\$\$. Come find out how.

### **Soda Break**

3 p.m. - 3:30 p.m. • Grand Ballroom

### **Virginia Interactive**

**Booth 707**

Builds and manages online solutions that help localities, citizens and businesses interact more efficiently  
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804.786.1851 [www.virginiainteractive.org](http://www.virginiainteractive.org)

### **Virginia Municipal Clerks Association** **Booth 705**

(Booth Sponsored by DOMINION)  
Statewide organization of municipal and county clerks to councils and boards.  
Karen Barrow, President  
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### **Virginia Resources Authority** **Booth 404**

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Jean Bass, Director of Policy & Intergovernmental Relations  
1111 East Main Street, Suite 1920, Richmond, VA 23219  
804.616.3441 [www.virginiaresources.org](http://www.virginiaresources.org)

### **Virginia Rural Water Association** **Booth 307**

Non-profit organization offering on-site technical & educational assistance to small rural water & wastewater systems.  
Myrica Keiser, Executive Director  
2138 Sycamore Avenue, Buena Vista, VA 24416  
540.261.7178 [www.vrwa.org](http://www.vrwa.org)

### **Virginia Section AWWA** **Booth 211**

Non-profit organization provides continuing education to drinking water professionals.  
Cathy Larue, Section Administrator  
P.O. Box 55420, Virginia Beach, VA 23471  
757.363.1760 [www.vaawwa.org](http://www.vaawwa.org)

### **VML Insurance Programs** **Booth 706**

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P.O. Box 3239, Glen Allen, VA 23058  
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**VA Housing Development Authority**      **Booth 210**  
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601 South Belvidere Street, Richmond, VA 23220  
804.343.5620      [www.vhda.com](http://www.vhda.com)

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6363 Greenwich Drive, Suite 200, San Diego, CA 92122  
302.604.4550      [www.networkfleet.com](http://www.networkfleet.com)

**Virginia Biosolids Council**      **Booth 603**  
Supports the recycling of biosolids in Virginia through information and education.  
Robert G. Crockett, President, Advantus Strategies  
1011 East Main Street, Richmond, VA 23219  
804.228.4514      [www.virginiabiosolids.com](http://www.virginiabiosolids.com)

**Virginia Cooperative Extension**      **Booth 412**  
Aims to improve the lives & well-being of people & communities in Virginia by offering education programs in agriculture & farm management.  
Suzie Jackson, Administrative Assistant  
101 Hutcheson Hall, Blacksburg, VA 24061  
540.231.5299      [www.ext.vt.edu](http://www.ext.vt.edu)

**Virginia Institute of Government**      **Booth 406**  
Providing training and information services to Virginia local governments since 1996.  
Tedd Povar, Associate Director  
700 East Franklin Street, Suite 700, Richmond, VA 23219  
804.371.0202      [www.vainstituteofgovernment.org](http://www.vainstituteofgovernment.org)

***Get the Facts  
about Biosolids***  
**[www.VirginiaBiosolids.com](http://www.VirginiaBiosolids.com)**



## **Monday, November 11**

### **Mini-Raffle**

3 p.m. - 3:30 p.m. • Grand Ballroom

### **CONCURRENT SESSIONS**

3:30 p.m. - 4:45 p.m.

#### **Stormwater Management: The Next Steps for Counties** • Blue Ridge

**Moderator:** The Honorable **Keith M. Hodges**, 40th House District

**Speakers:** **Melanie D. Davenport**, Director, Water Division, Virginia Department of Environmental Quality; **M. Ann Neil Cosby**, Counsel, Sands Anderson, PC; and **Christopher D. Pomeroy**, President, AquaLaw

July 1, 2014 is the deadline for all county stormwater management programs to go into effect. As part of this mandate, counties are required to adopt stormwater ordinances and finance and staffing plans. These program components must be approved by the State Water Control Board. This session is intended to help county supervisors better understand the local and state responsibilities under Virginia's Stormwater Management Law.

#### **Finance/State Funding of Programs: Budget Update** • Stratford

**Speakers:** **Robert Vaughn**, Staff Director, House Appropriations Committee

Robert Vaughn will provide a comprehensive presentation on state finance and budget issues. Vaughn will examine upcoming budget challenges the Commonwealth may face.

#### **Mandate Review and Commission on Local Government Update** • Mount Vernon

**Moderator:** **Zack Robbins**, Local Government Policy Manager, Commission on Local Government

**Speakers:** The Honorable **Pat Herrity**, Chair, Governor's Taskforce for Local Government Mandate Review, and Board of Supervisors, Fairfax County; and **John G. Kines, Jr.**, Chair, Commission on Local Government

The Commission on Local Government was created to promote and preserve the viability of Virginia's local governments by fostering positive



intergovernmental relations. This session will focus efforts to curtail unfunded mandates and bolster the process of analyzing the fiscal impacts of state legislation on localities. You will also learn about the other responsibilities of the Commission and how your county can best utilize the Commission's resources.

### **Maximizing Your County's Economic Development and Job Creation Opportunities**

- Piedmont

**Moderator: Erik Johnston**, Director of Government Affairs, Virginia Association of Counties

**Speakers:** The Honorable **Terry G. Kilgore**, 1<sup>st</sup> House District, and Chair, House Commerce and Labor Committee; and **Elizabeth Povar**, Vice President of Business Expansion, Virginia Economic Development Partnership

Virginia is consistently ranked as a top state for business. How does your locality and region ensure that it can perform in this competitive environment? Learn about the latest opportunities to partner with neighboring localities, the state, private sector and other economic development partners on job creation efforts.

### **Credentials Committee**

4:30 p.m. • Monroe

### **High Growth Coalition**

4:45 p.m. • Dominion

### **Rural Caucus**

4:45 p.m. • Regency Ballroom

**Speaker:** The Honorable **Frank M. Ruff**, 15<sup>th</sup> Senate District

### **Nominations Committee**

4:45 p.m. - 5:30 p.m. • Wilson

### **President's Reception**

5:45 p.m. - 7 p.m. • Crystal and Empire

**Sponsored by Robinson, Farmer, Cox Associates**



### **DJ in the Sports Bar**

9 p.m. - Midnight

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Dean Miller, Vice President

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**Booth 208**

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### **VA Economic Development Partnership**

**Booth 304**

State economic development organization

Liz Povar, Vice President Business Expansion

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**The LOSAP Group****Booth 708**

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518.432.5083 [www.thelosapgroup.com](http://www.thelosapgroup.com)

**Tuesday, November 12****VACoRP Business Meeting**

7:45 a.m. - 8 a.m. • Empire

**GENERAL SESSION**

9 a.m. - 10:15 a.m. • Regency Ballrooms

**Presiding:** The Honorable **John D. “Jack”**

**Miller**, President, Virginia Association of Counties, and Board of Supervisors, Middlesex County

**Conflicts of Interest - The Good, The Bad, And The Ugly**

**Moderator:** **Sharon Pandak**, Partner, Greehan, Taves, Pandak & Stoner

**Cast:** **Sharon Pandak**, Partner, Greehan, Taves, Pandak & Stoner; **Angela M. Lemmon Horan**, County Attorney, Prince William County; **Blair D. Mitchell**, County Attorney, Warren County; **Lucy E. Phillips**, County Attorney, Washington County; and **Christopher A. Costa**, Assistant County Attorney, Fairfax County.

A dramatized review of the Conflict of Interests Act presented by the “Not Quite Ready For Prime Time Players.” Trust in public officials may be at an all-time low and scrutiny of public officials on a federal, state and local level is at an all-time high. This session will highlight current law and will provide a close up look at some of the shoulds and should-nots of gifts, favors and other matters that can create conflict of interests issues.

**Refreshment Break**

10:15 a.m. - 10:25 a.m. • Regency Ballroom Foyer

**Sponsored by Virginia**

**Economic Development Group**

**GENERAL SESSION**

10:25 a.m. - 11 a.m. • Regency Ballrooms

**• Keynote Speaker •**

**Matthew D. Chase**, Executive Director, National Association of Counties

Matthew D. Chase became Executive Director of the National Association of Counties (NACo) in September 2012.



Prior to becoming NACo's fifth executive director, Matt served nearly a decade as executive director of the National Association of Development Organizations (NADO), which represents local government-based regional planning and development organizations. Matt believes that county leaders and an active NACo membership are essential in preparing America for a better future. Since becoming executive director, he has partnered with the Executive Committee, Board of Directors and committee leadership to bring an infusion of enthusiasm, new ideas and emphasis on collaboration with affiliates and state associations.

Just one example of NACo's new approach is the Why Counties Matter! campaign, launched during the 2013 NACo Legislative Conference. The campaign aims to make certain that the Administration, Congress and the American people gain a better understanding and appreciation of county government. This effort ties into NACo's new focus on policy and practitioner research, especially data and facts that tell the county story and demonstrate the impact of counties on the economic and social fabric of our communities.

Matt is a graduate of Hartwick College in Otsego County, New York, and holds a master's degree in political management from The George Washington University. He resides in Northern Virginia with his wife, Shana, and their two sons.

## Annual Business Meeting followed by Raffle and Adjournment

11 a.m. - Noon • Regency Ballrooms

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**Piedmont Environmental Council Booth 106**

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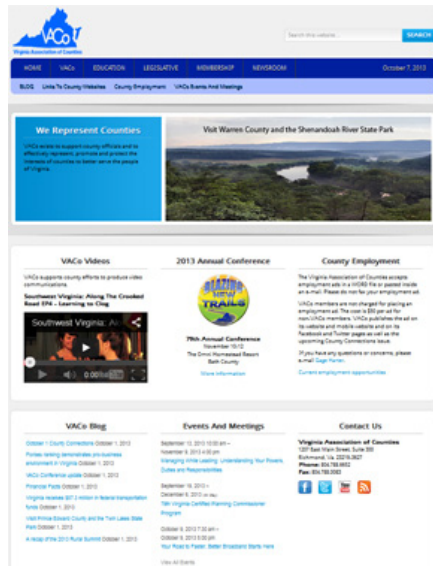


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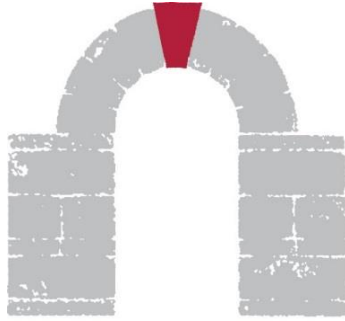
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## Monday, November 11

### High Growth Coalition

4:45 p.m. • Dominion

### Rural Caucus

4:45 p.m. • Regency Ballroom

**Speaker:** The Honorable **Frank M. Ruff**, 15<sup>th</sup> Senate District

### Nominations Committee

4:45 p.m. - 5:30 p.m. • Wilson

### President's Reception

5:45 p.m. - 7 p.m. • Crystal and Empire

**Sponsored by Robinson, Farmer, Cox Associates**

### DJ in the Sports Bar

9 p.m. - Midnight

## Tuesday, November 12

### VACoRP Business Meeting

7:45 a.m. - 8 a.m. • Empire

### GENERAL SESSION

9 a.m. - 10:15 a.m. • Regency Ballrooms

#### **Conflicts of Interest: The Good, The Bad, And The Ugly**

**Cast:** **Sharon Pandak**, Partner, Greehan, Taves, Pandak & Stoner; **Angela M. Lemmon Horan**, County Attorney, Prince William County; **Blair D. Mitchell**, County Attorney, Warren County; **Lucy E. Phillips**, County Attorney, Washington County; **Christopher A. Costa**, Assistant County Attorney, Fairfax County.

### Refreshment break

10:15 a.m. - 10:25 a.m. • Regency Ballroom Foyer

**Sponsored by Virginia Economic Development Group**

### GENERAL SESSION

10:25 a.m. - 11 a.m. • Regency Ballrooms

**Keynote Speaker: Matthew D. Chase**, Executive Director, National Association of Counties

### Annual Business Meeting followed by Raffle and Adjournment

11 a.m. - Noon • Regency Ballrooms

## Monday, November 11

**Spouse/Guest Program: Gourment Safari Cooking Demonstration** (Registration Required)  
12:30 p.m. - 2:30 p.m. • Starts in Wine Room

### Deli Lunch

12:45 p.m. - 2 p.m. • Grand Ballroom  
**Sponsored by SunTrust**

### VLGMA Luncheon

12:45 p.m. - 2 p.m. • Empire (Registration Required)  
**Speaker:** The Honorable **John J. McGlennon**, Board of Supervisors, James City County

### CONCURRENT SESSIONS

1:45 p.m. - 3 p.m.

**-Growing Your Economy Through Agriculture •**  
Blue Ridge

**-General Assembly Forum: State Leaders Discuss**  
County Priority Issues • Stratford

**-Transportation in the Commonwealth:**  
State and Local Perspectives • Mount Vernon

**-Are You Getting the Most from Your VACo**  
Membership? • Piedmont

### Soda Break

3 p.m. - 3:30 p.m. • Grand Ballroom

### Mini-Raffle

3 p.m. - 3:30 p.m. • Grand Ballroom

### CONCURRENT SESSIONS

3:30 p.m. - 4:45 p.m.

**-Stormwater Management: The Next Steps for**  
Counties • Blue Ridge

**-Finance/State Funding of Programs: Budget**  
Update • Stratford

**-Mandate Review and Commission on Local**  
Government Update • Mount Vernon

**-Maximizing Your County's Economic**  
Development and Job Creation Opportunities •  
Piedmont

### Credentials Committee

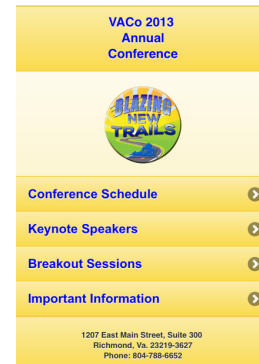
4:30 p.m. • Monroe

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# At-A-Glance 2013

## Sunday, November 10

### **Nondenominational Worship Service**

7:30 a.m. - 8:30 a.m. • Chesapeake

### **VACo Board of Directors**

9 a.m. - Noon • Dominion

### **Exhibitor Setup**

9 a.m. - 2 p.m. • Grand Ballroom and Colonnade

### **The Omni Homestead History Tour**

10 a.m. • Register at Concierge Desk

### **Registration**

10 a.m. - 6:30 p.m. • Mount Vernon Foyer

### **Coffee Break for Committee Members**

1 p.m. - 4:15 p.m. • Regency Ballroom Foyer

### **Sponsored by Nationwide Retirement Solutions**

### **Steering committee meetings**

Noon - 2 p.m.

- Community Development and Planning • Piedmont
- Environment and Agriculture • Chesapeake
- Finance • Blue Ridge
- Health and Human Resources • Appalachian

### **Exhibits Open**

2 p.m. - 5:30 p.m. • Grand Ballroom, Colonnade

### **Steering committee meetings**

2:15 p.m. - 4:15 p.m.

- Administration of Government, Public Safety and Telecommunications • Blue Ridge
- Compensation and Retirement • Piedmont
- Education • Chesapeake
- Transportation • Appalachian

### **Regional Caucuses to Nominate Representatives on Board of Directors**

4:15 p.m. - 5:15 p.m.

- Region 2 • Dominion
- Region 3 • Wilson
- Region 4 • Blue Ridge
- Region 7 • Mount Vernon
- Region 8 • Hunt
- Region 9 • Piedmont
- Region 10 • Madison
- Region 11 • Monroe
- Region 13 • Appalachian

### **Supervisor Certification Reunion of Graduates**

4:15 p.m. - 5:15 p.m. • Lexington

### **Opening Reception** (Everyone is invited to attend)

5:30 p.m. - 6:30 p.m. • Crystal Empire Room

### **Sponsored by Dominion**

### **Banquet**

6:30 p.m. - 9 p.m. • Regency Ballrooms

### **DJ in the Sports Bar**

9 p.m. - Midnight

## Monday, November 11

### **Resolutions Committee**

7:15 a.m. - 8:30 a.m. • Dominion

### **Registration**

8 a.m. - 2 p.m. • Mount Vernon Foyer

### **Exhibits Open**

8:30 a.m. - 3:30 p.m. • Grand Ballroom

### **OPENING GENERAL SESSION**

8:45 a.m. - 9:45 a.m. • Regency Ballrooms

#### **Keynote Speakers:** The Honorable **Linda**

**Langston**, President, National Association of Counties, and County Supervisor, Linn County, Iowa;

**Dr. Stephen J. Farnsworth**, Professor of Political Science and International Affairs, University of Mary Washington.

### **Coffee Break**

9:45 a.m. - 10 a.m. • Regency Ballroom Foyer

### **Sponsored by A. Morton Thomas & Associates**

### **GENERAL SESSION**

10 a.m. - 11 a.m. • Regency Ballrooms

**Keynote Speaker: Dr. Joey Faucette**, Blazing New Trails

### **LEADERSHIP DEVELOPMENT SERIES**

11 a.m. - 12:30 p.m. • Dominion

**Keynote Speaker:** Dr. Martha Walker, VCE

### **CONCURRENT SESSIONS**

11:15 a.m. - 12:30 p.m.

**-State Perspectives on Medicaid Expansion •**  
Mount Vernon

**-Managing Performance for a Lean Government •**  
Blue Ridge

**-Fire and EMS: Mighty Results for a Meager Price •** Piedmont

**-\$15.2 Billion: The Unfunded Teacher Pension Liability Challenge •** Stratford