

# Virginia Association of Counties

Serving Virginia's Counties since 1934



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VACo exists to support county officials and effectively represent, promote and protect the interests of counties to better serve the people of Virginia.

# Virginia Association of Counties

## Mission Statement

VACo exists to support county officials and effectively represent, promote and protect the interests of counties to better serve the people of Virginia.

**Virginia Association of Counties**

# Virginia Association of Counties

Functions

Advocacy  
Education & Leadership Development  
Technical Assistance  
Member Services

Virginia Association of Counties

# Virginia Association of Counties

Advocacy

## VACo Steering Committees

- Develop Legislative Program
- Provide direction on policy issues



# Virginia Association of Counties

## Advocacy

### State

- General Assembly
- Legislative Studies
- Agency Rulemaking  
(DEQ, VDOT, VDH, etc.)

### Federal

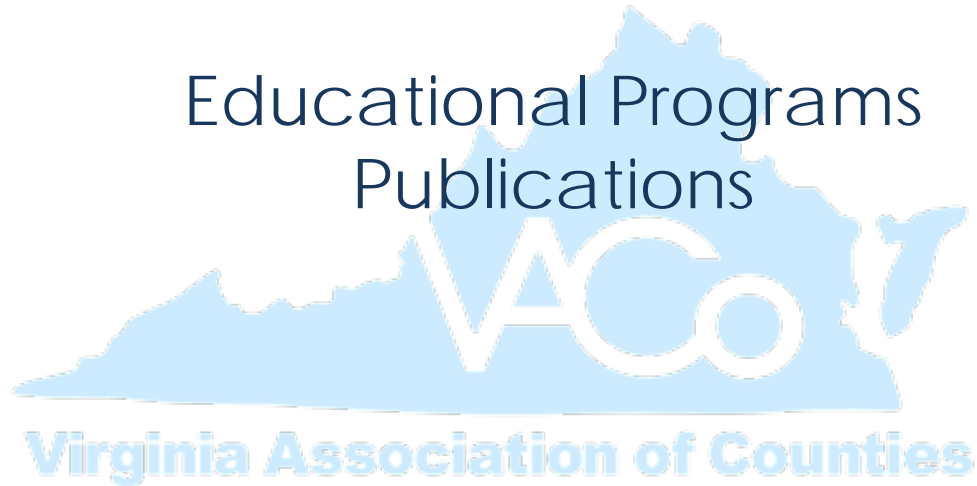
- Congress
- Agency Rulemaking  
(EPA, Chesapeake Bay, etc.)

Virginia Association of Counties

# Virginia Association of Counties

Education & Leadership Development

Educational Programs  
Publications



Virginia Association of Counties

# Virginia Association of Counties

Education & Leadership Development

## Educational Programs

- Annual Conference
- Supervisors' Certification
- Chairs' Institute
- Supervisors' Forum
- Summer Meetings
- Ad hoc Seminars and Training
- VACo Leadership Series
- Regional Meetings

# Virginia Association of Counties

Education & Leadership Development

## Publications

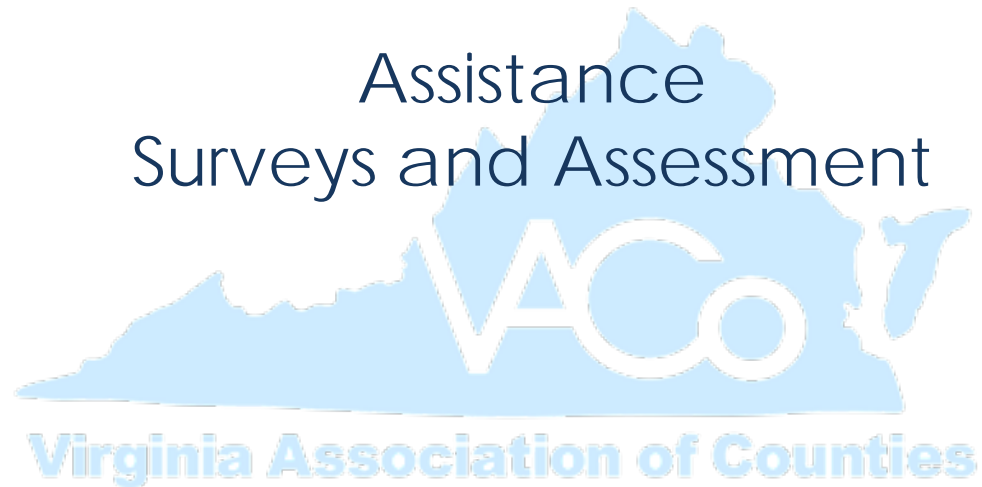
- County Connections
- Capitol Contact
- Briefing Papers
- Yearly Tax Rates
- VACo/VML Directory
- Supervisors' Manual
- Board Meeting Procedures

Virginia Association of Counties



# Virginia Association of Counties

Technical Assistance



# Virginia Association of Counties

Technical Assistance

## Assistance

- On-Site Consulting Services
- Legal
- Financial
- Programmatic
- Operational
- Procedural

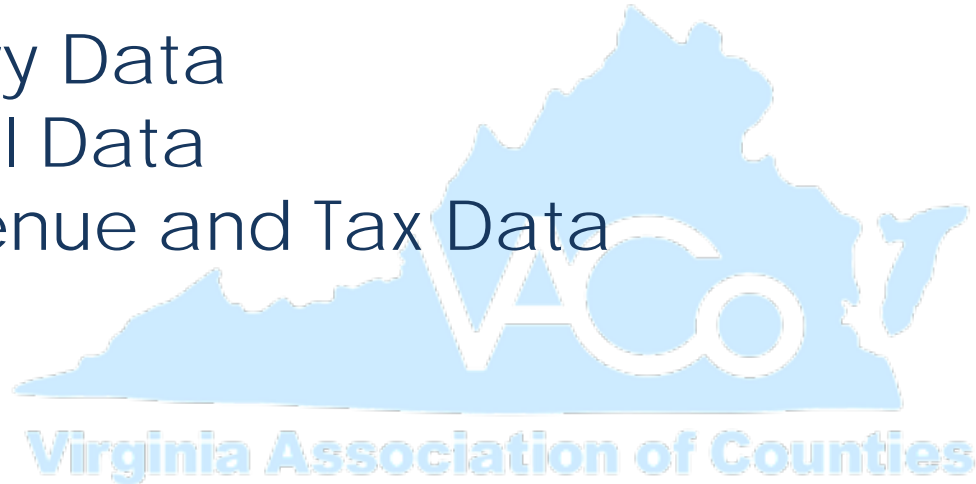


# Virginia Association of Counties

Technical Services

## Surveys and Assessment

- Salary Data
- Fiscal Data
- Revenue and Tax Data



# Virginia Association of Counties

## Member Services

- For your county . . .
- For your employees . . .
- For your citizens . . .

# Virginia Association of Counties

Member Services

For your county . . .

VACoRP Insurance Programs (since 1993)

- Property/Liability Coverage
- Automobile Coverage
- Workers Compensation Coverage
- Line of Duty Option (LODA)
- VA Local Disability Program Option

# Virginia Association of Counties

Member Services

For your county . . .

VML/VACo Finance Programs (since 2003)

- Bond Financing
- Letter of Credit Financing
- Lease-Purchase Financing
- OPEB Trust
- Virginia Investment Pool (VIP)

# Virginia Association of Counties

Member Services

For your county . . .

## U.S. Communities (since 1996)

Office Supplies      Roofing Materials      Office Furniture  
Elevators      Maintenance/Hardware Supplies  
Energy Management      Park & Playground Equipment  
Computer Equipment      Janitorial Services      Technology Solutions  
Carpet & Flooring      Food Services and Products  
Automobile Parts      Electrical Supplies      Temporary Staffing  
Public Safety Equipment      Copiers      Equipment and Tool Rental      Uniforms



# Virginia Association of Counties

Member Services

For your county . . .

GovDeals (since 2004)

- On-line auction service
- Disposal of surplus, abandoned and confiscated equipment
- Exposure to large group of buyers



# Virginia Association of Counties

Member Services

For your county . . .

NCS Plus (since 2013)

- Debt-collection Services

# Virginia Association of Counties

Member Services

For your employees . . .

Nationwide Retirement Solutions (since 1990)

- Deferred compensation
- “The Education Company”



Nationwide®  
Retirement Solutions

# Virginia Association of Counties

Member Services

For your employees . . .

Boston Mutual Life Insurance (since 2013)

- Employee Life Option (ELO)
- Whole life insurance
  - Guaranteed issue
  - Level premiums
  - Fixed death benefits
  - Interest rates

# Virginia Association of Counties

Member Services

For your citizens . . .

## National Association of Counties

- Prescription Drug Discount Card Program (since 2004)
- NACo Dental Discount Program (since 2011)
- NACo Health Discount Program (since 2013)
- U.S. Communities Programs (since 2000)

# Virginia Association of Counties

Member Services

For your citizens . . .

## U.S. Communities (since 1996)

Office Supplies      Roofing Materials      Office Furniture  
Elevators      Maintenance/Hardware Supplies  
Energy Management      Park & Playground Equipment  
Computer Equipment      Janitorial Services      Technology Solutions  
Carpet & Flooring      Food Services and Products  
Automobile Parts      Electrical Supplies      Temporary Staffing  
Public Safety Equipment      Copiers      Equipment and Tool Rental      Uniforms



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