The Libbie Mill Library Story

Leveraging Private Investment Through Public Projects









Learning Objectives

- DISCOVER how public facilities can leverage private development
- GAIN UNDERSTANDING of how a new replacement library can spark other opportunities
- LEARN the developer's perspective and how a library made a difference to his project
- SEE how the architect's design blended civic needs with the private developer's interests
- GAIN AN APPRECIATION for what it takes to create partnership

















Panel Speakers









Randy Silber
Deputy County Manager
Henrico County

Christine Campbell
Assistant Director of Libraries
Henrico County Public Libraries

Shane Finnegan
Vice President of Construction
and Development
Gumenick Properties

Chuck Wray
Principal
BCWH











History of Henrico County Public Libraries

- Nationally recognized, award-winning public library system - Relatively young library system Enjoy tremendous community support LM SA











The History of Lakeside Library



Lakeside Library 1968-1976

- 2,400 sq. ft.
- Seating for 44
- 0 computers











The History of Dumbarton Library

Dumbarton Library 1976-2015



- 22,500 sq. ft.
- Seating for 102
- 98 computers
- Originally was a school built in 1956







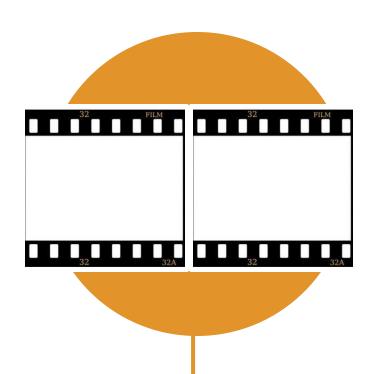




The Brand New Libbie Mill Library

Libbie Mill Library 2015 - - 60,000 sq. ft.

- Seating for 560 and many new amenities
- 100+ computers
- Designed as a nextgeneration library













Financing for the New Library



- 2005 bond referendum
- \$349 million total
- \$30 million for a new library





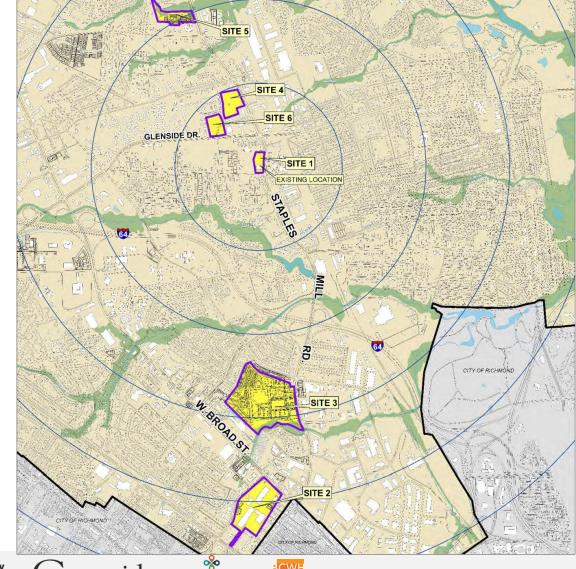






Finding a Site

- Needed to be within a two-mile radius of existing Dumbarton Library
- Accessible location and easy access
- On public transportation lines
- Located within a safe environment

















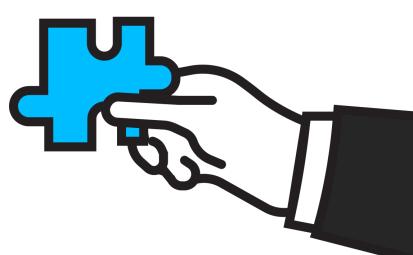
Opening Discussions with Gumenick

- What was the interest level?
- How can we integrate considering the dual interests?
- How would partnership work?

- Timing perspective?
- Financial expectations?









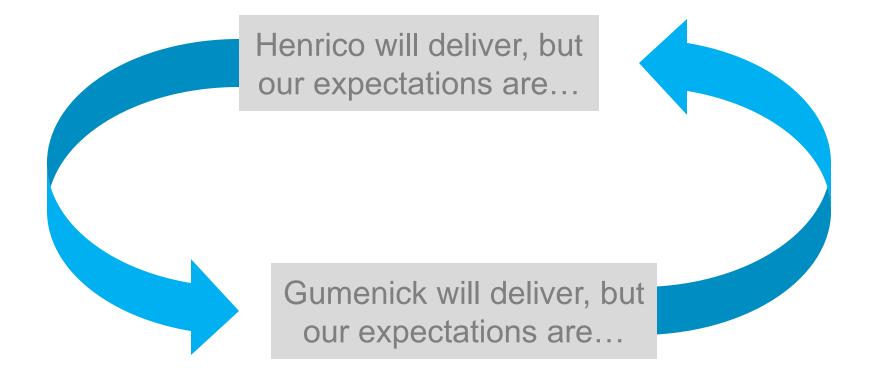








Delivery & Expectations













Exploration of Potential Opportunities

Looked at...

- Placement at the lake as a focal point
- Library physically tied to 4-floor parking deck
- Opportunities to have a restaurant connected to the library
- Possibility of a developerconstructed library
- Finally arrived at a 3-story, 60,000 sq. ft. library, with surface parking, on the lake – constructed by Henrico County. Letter of intent signed.













Preparation of Conceptual Plans

Architect retained- programmatic needs and conceptual designs

- Property size
- Parking
- Site circulation
- Two building entrances

Challenges encountered vs. 3.29 acres

- Building orientation
- Additional discussions required













Development Agreement

4 basic components

conveyance of land

development expectations

timing of delivery

default provisions











Development Agreement

Developer's Obligation

- 3.29 acre site no cost
- Pad-ready site
- Construction access
- Construct lake feature; and walks, plaza, lighting and landscape
- Functioning stormwater systems
- Road system to/around the library with sidewalks, lighting and landscaping
- Share cost of future water line
- Commitment on timely construction of private buildings











Development Agreement

County's Obligation

- 90 day due diligence
- Construct a 3-story library; 50,000-60,000 sq. ft.; 236 parking spaces
- \$250,000 contribution toward plaza/pedestrian improvements
- \$150,000 one-time payment in lieu of association fees
- Library use only 20yrs; thereafter certain County office uses





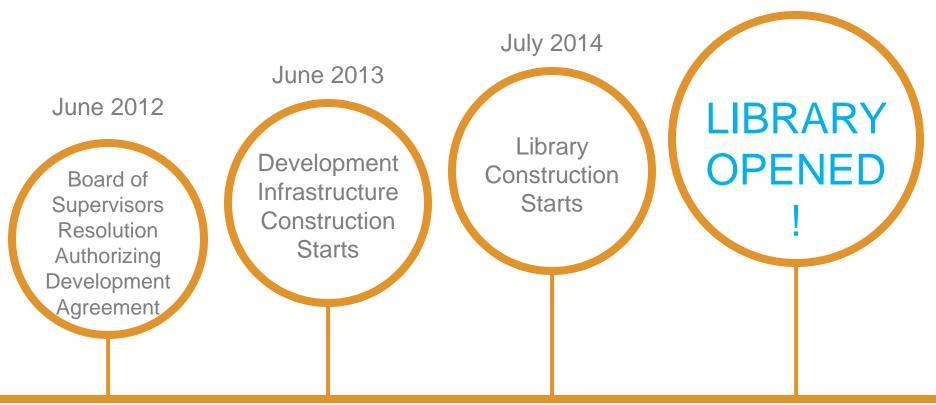






Moved Forward

October 29, 2015













Why did Gumenick Properties Find Value in a Public Library:

March 2010 learned Libbie Mill – Midtown was one of five locations being considered for a new library.

- Had to understand internally why having a library in neighborhood could benefit the development
- Visited other similar urban libraries:
 - Rockville Town Center, Rockville, MD
 - Shirlington Village, Arlington, VA
- Researched literature:
 - Fels Institute of Government, U. Penn The Economic Value of the Free Library.
 - Libraries as Liberators by Jim Bacon, Bacon's Rebellion
- Analyzed Henrico County annual patron counts











Challenges

Satisfying the three most important words in Real Estate:

- Location, location, location
 - -Each stakeholder had an opinion on the "best" location within the development

- Parking

- Structured or surface; heavy impact on construction cost and land use

Funding the project

- Considered multiple approaches, each recognized that the selected approach resulted in the best outcome.

- Mixed Use Building vs. Free Standing Structure

- Many pros and cons for each stakeholder to consider
- This decision also had a significant impact on long-term land planning











Major Negotiation Points Related to Development Logistics/Activities



- Parking

- Structured vs. surface



- Utilities

- Location of connections and responsibility to build, timing



- Streets and sidewalks

- Level of completion and materials used



- Public Spaces

-Level of completion and materials used



- Facility architecture and orientation

- How it looked and functioned with the fabric of the overall development



- Timing

- What will be delivered and when?





























80 Site **Urban Mixed** Use Zoning dense, walkable

homes 994 For sale

homes

Flexible retail and office +/-200,000 sf considered





















































DETAILS









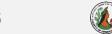






Above: 4901 Libbie Mill East Blvd. from intersection of Roux St. and Libbie Mill East Blvd. Below: 4900 Libbie Mill East Blvd. from intersection of Staples Mill Rd. and Libbie Mill East Blvd.

08.07.











INSPIRATION IMAGES



Lake edge



Tree grove plaza



Promenade



Grass terraces



Four-sided fireplace



Water edge



Kiosk



Steel beams



Swing



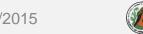
Soft-surface path



Millstone fountain



Fountain

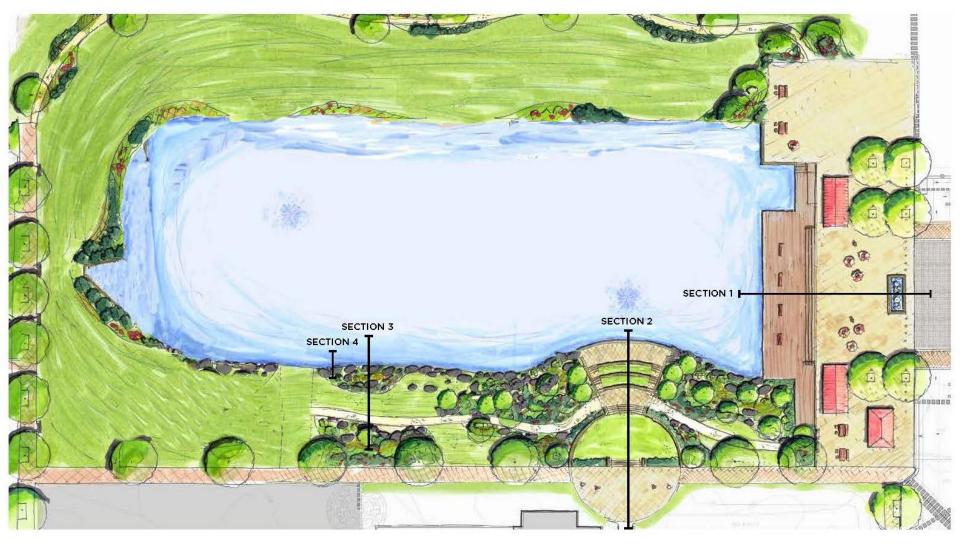
















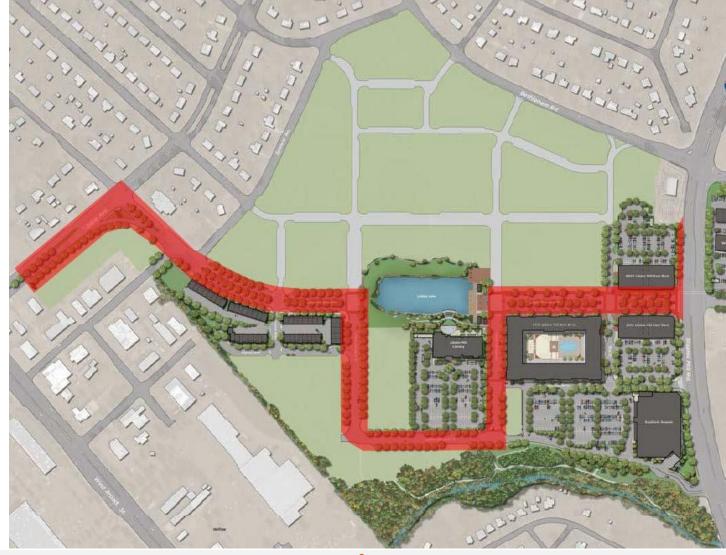






Gumenick Obligations

Deliver significant infrastructure







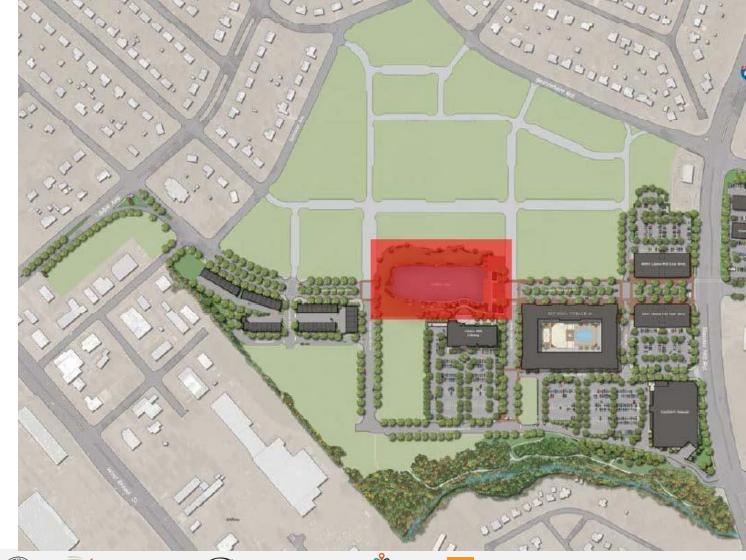






Gumenick Obligations

Deliver significant public spaces that connect with the library













Gumenick Obligations

Begin construction of additional buildings within 1 and 2 years of Libbie Mill Library Completion













A Win-Win and Why:

Henrico County and the overall community will receive a wonderful new state-of-the-art public library in a reemerging part of the County.

Gumenick Properties gains the benefit of a long-term partnership with the county as well as a use that will bring significant numbers of people into the development.























Next Generation Library

- New urban model for Henrico County Public Libraries
- County-wide community outreach
- Benchmarking visits to District of Columbia Public Libraries
- Hired Richmond-based BCWH & library planners from Tappé Architects in Boston
- Collaborative planning and design process











Next Generation Library







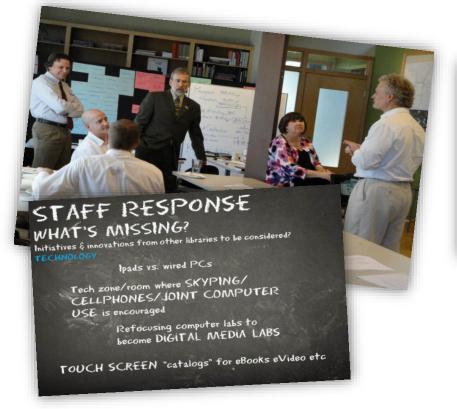




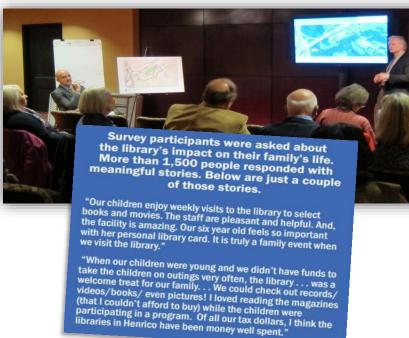


Find Themes that Work for the Community

Ask Staff



Poll Community













Creative / Productive Focus

video editing / graphics suite / with educated staff

Creative areas

MakerSpace w/features like 3D printing

Media production labs with expert help

Interactive & flexible spaces

creation spaces: digital media labs, makerspaces, {fablabs

for use by all ages

technology that teens can use for sound recording, video/movie making etc. to enhance their skills, & motivate them to visit the library











Gathering Community

Large meeting rooms/auditorium

social/group learning spaces

performance spaces

Small **Business** rooms

Group Meeting rooms

Team gaming modules for Teens

white boards & collaborative spaces

informal networking spaces

computer desks for **2 people**

"Let's meet at the library!"











Digital Information Hub

tech zone where:

skyping / cell phone /joint computer use is

encouraged

computer training rooms-> digital media labs

more space for

educational programming

so folks can learn about

new technology

mobile iPads vs. wired desktop PCs Newest AV equipment

touch screen "catalogs" for

portable [circulating] technology

eBooks eVideo etc











Design Themes

SERVICE

Active Library
Library as Center of Community
Stable Collections
Provide for Productive People
Collections Support Activities
Easy Shopping
Accommodating All
Ages/Constituents

DESIGN RESPONSE

Transparency & Visibility
Separation without Isolation
Connectivity without Interference
Collections-Centric -> People-Centric
High-Tech & High-Touch
Digital Future with Human Accommodation











Design Character

- Contributes to the Urban Fabric
- Civic/Formal Front Approach
- Upright Civic Presence
- Rear Loggia or Terrace on Pond
- Urban/High Style Character





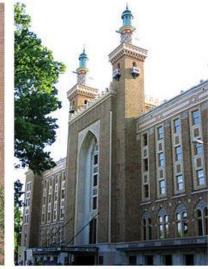
































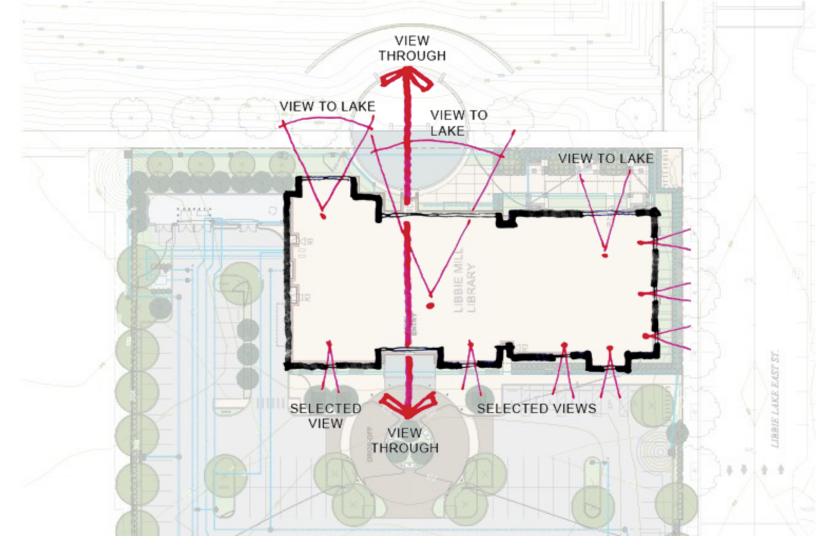












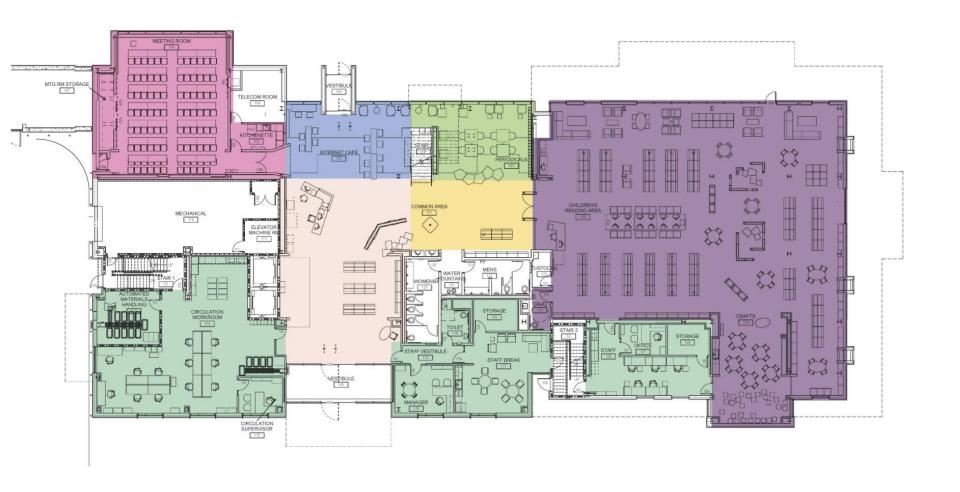












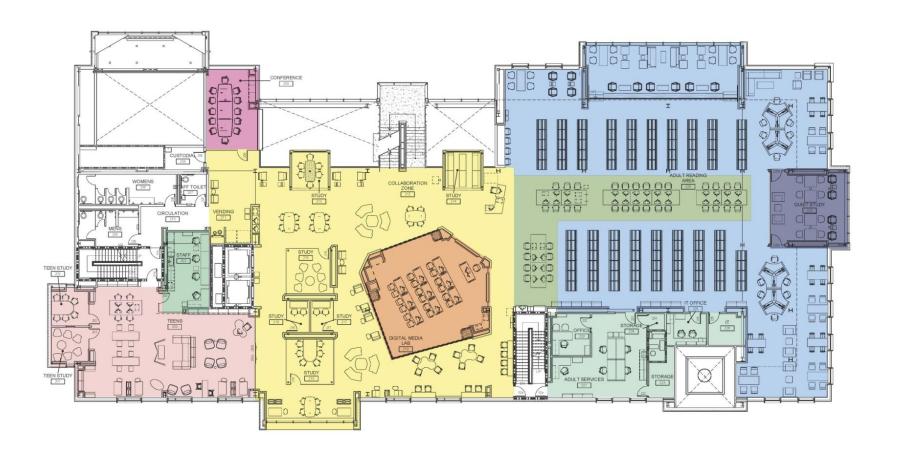














































































































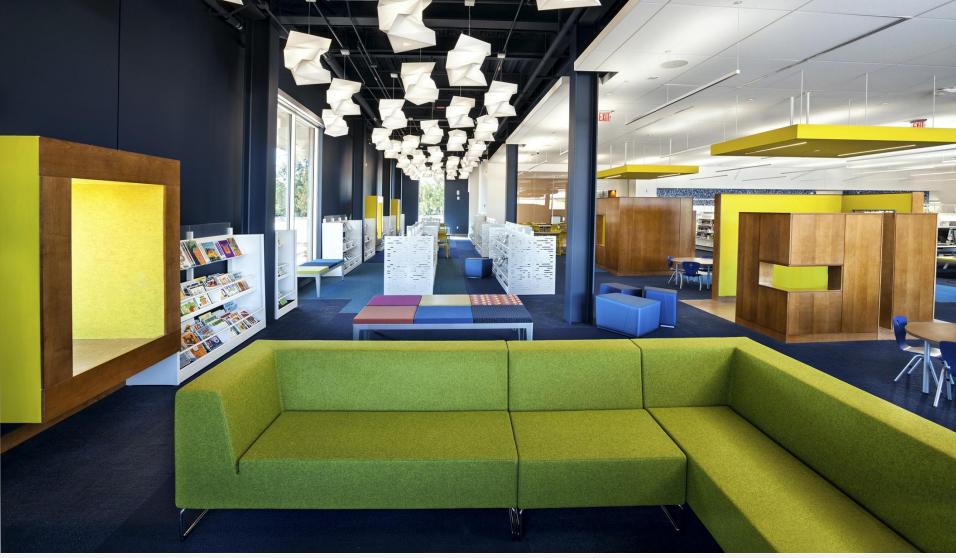












































































































Leveraging Public Facilities

Henrico's Approach

- Effective use of the CIP process
- Closely monitor land use trends/development patterns
- Understand potential partners
- Share visions

Techniques Used

- Land donations
- Encourage preferred development through public investment











Critical Ingredients for Successful Public/Private Partnership













click to play























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