

Cooperative Purchasing Solutions

Competitively solicited
by lead public agencies



“We support public agencies’ ability to deliver quality services by linking private sector expertise and a competitive marketplace for public benefit.”

National Cooperative Purchasing Program

- No cost to use; no commitments or minimum order requirements
- Operates on the same principles as local and regional cooperatives
- National structure for public agencies to aggregate collective purchasing power
- Improves the overall effectiveness of the purchasing processes
- Nonprofit organization: partnership dedicated to establishing solutions to save time and money
- Dedicated team of field and administrative professionals to ensure supplier performance and public agency benefit

Why Use U.S. Communities?

SAVINGS	EFFICIENCY	VALUE
FREE! No cost or commitment to participate	Reduce time and resources for contract solicitation	Regional Program Manager is your dedicated support resource
An impartial lead public agency competitively solicits, evaluates and awards all contracts	Contract validation documentation and analysis is handled by the supplier	Independent audits and quarterly supplier reviews ensures compliance
Supplier commitment to provide the lowest overall public agency pricing	Transparent process to protect your ethical, legal and financial interests	Webinars and training, green solutions, rebate programs, local purchasing options and more

Presence and Credibility



National Association of
Counties (NACo)



Association of School
Business Officials
International (ASBO)



National League of
Cities (NLC)



United States Conference
of Mayors (USCM)

**State Sponsors:
Over 90 State Sponsors Nationally**

Advisory Board

Professional Oversight: Advisory Board of well-respected public procurement professionals to ensure responsible and ethical best practices

Auburn University, AL
City of Chicago, IL
City and County of Denver, CO
City of Houston, TX
City of Kansas City, MO
City of Los Angeles, CA
City of Ocean City, NJ
City of San Antonio, TX
City of Seattle, WA
Cobb County, GA
Denver Public Schools, CO
Emory University, GA
Fairfax County, VA
Fresno Unified School District, CA
Great Valley School District, PA

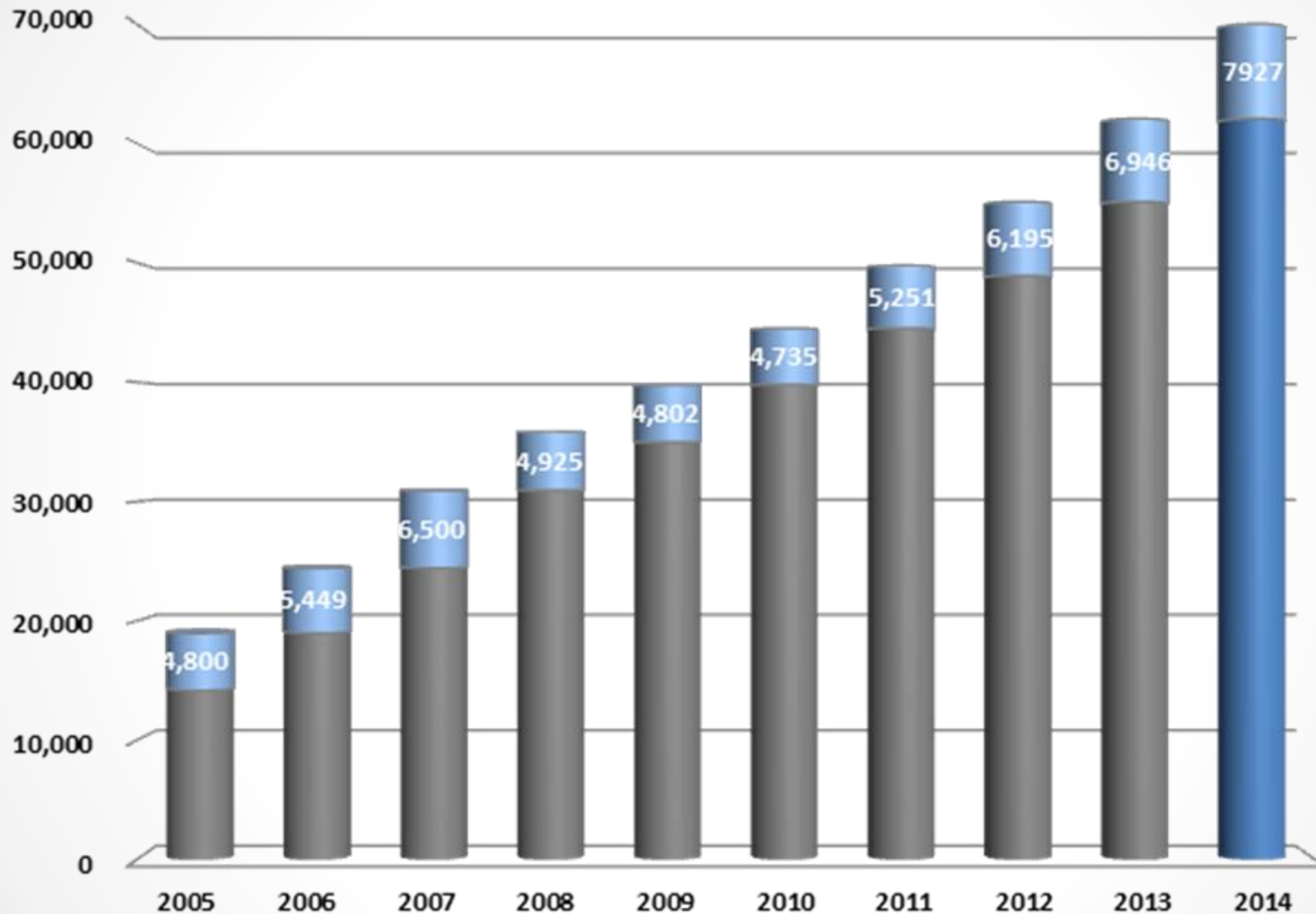
Harford County Public Schools, MD
Hennepin County, MN
Los Angeles County, CA
Maricopa County, AZ
Miami-Dade County, FL
Nassau BOCES, NY
North Carolina State University, NC
Onondaga County, NY
Port of Portland, OR
Prince William County Schools, VA
Salem-Keizer School District, OR
San Diego Unified School District, CA
State of Iowa
The School District of Collier County, FL

Advisory Board Program Purchased Over **\$168 Million** in 2014

Eligible Agencies

- Cities
- Counties
- Special Districts
- K-12 (Public or Private)
- Universities and Colleges (Public or Private)
- Nonprofit Organizations
- State Agencies

Registration Growth



Accountability and Transparency

- Lead Public Agencies to ensure open and competitive solicitation process
- Supplier audits and verification to ensure pricing integrity and public agency benefit
- Strict contract compliance and supplier commitments to ensure public agencies interests are served
- Integrity of procurement standards
- Founded and owned by our distinguished sponsors
- Oversight from national advisory board of purchasing professionals
- Innovative resources: online shopping portal, educational webinars and trainings

Solicitation Process: Lead Public Agency Model

- Solicitations are run by a Lead Public Agency (LPA)
 - ❖ The RFP or ITB is issued by the LPA and posted online
 - ❖ National evaluation team - public procurement officials from 3 to 5 public agencies across the country
- Evaluation is performed and award is made
- Contracts are held and managed day to day by LPA
- All RFP/ITB and Contract documents are available on www.uscommunities.org
- LPA's are available for questions about solicitation

Solutions

- Focus on providing full solutions to public agencies
- Contracts include ability to purchase products and services accompanying them



Facilities



Office & School








































Specialty



Technology

Solutions

 MAINTENANCE & HARDWARE SUPPLIES	 MAINTENANCE & HARDWARE SUPPLIES	 TELECOMMUNICATIONS & SECURITY SERVICES	 MEDICAL-SURGICAL SOLUTIONS	 K-12 FOODSERVICE DISTRIBUTION & PRODUCTS	 UTILITY, TRANSPORTATION & GOLF VEHICLES
 FACILITY CLEANING & SERVICES	 ROOFING SUPPLIES & SERVICES	 TECHNOLOGY PRODUCTS & SOLUTIONS	 FOOD PRODUCTS & RELATED SUPPLIES	 UNIFORM & WORK APPAREL	 AUTO PARTS & ACCESSORIES
 CARPET & FLOORING	 INDUSTRIAL SUPPLIES	 PARK & PLAYGROUND	 TEMPORARY STAFFING SOLUTIONS	 EDUCATION FURNITURE	 WORKFORCE MANAGEMENT SOLUTIONS
 ELECTRICAL PRODUCTS	 ELEVATOR & ESCALATOR MAINTENANCE & SERVICE	 MULTIFUNCTION DEVICES & MANAGED PRINT SERVICES	 HOMELAND SECURITY & PUBLIC SAFETY	 ENERGY MANAGEMENT & CONSULTING	 PARK & PLAYGROUND
 OFFICE FURNITURE	 OFFICE FURNITURE	 OFFICE FURNITURE	 SCIENCE/LAB SUPPLIES & EQUIPMENT	 ATHLETIC SUPPLIES & P.E. EQUIPMENT	 OFFICE & SCHOOL SUPPLIES
 JANITORIAL SUPPLIES	 EQUIPMENT RENTAL, SALES & SERVICES	 ORACLE SOLUTIONS	 OFFENDER MONITORING SOLUTIONS	 TRAFFIC CONTROL PRODUCTS & SOLUTIONS	 TECHNOLOGY PRODUCTS & SOLUTIONS
					 ELECTRONIC BALLOTING SOLUTIONS




- Free to U.S. Communities participants
- Single source login for access to multiple suppliers
- Immediate visibility into products and pricing
- Ability to make purchases with p-card or credit card
- Provides comprehensive reporting
- Eliminates paper entirely – your green procurement solution

www.uscommunities.org/shop

How to Participate

www.uscommunities.org/register

1. 
2. Complete registration information
3. Can register more than one dept. and buyer
4. Registration enables agency to use program and to be automatically notified of new contracts and solutions

Already a customer of a supplier partner?

- ✓ Work directly with your current representative and request “best U.S. Communities member pricing”.
- ✓ Pay exactly as you always have.

Never worked with a company?

- ✓ Work with Program Manager to connect with sales representative.
- ✓ Set up an account and pay the company directly.

Program Information

www.uscommunities.org

- Register online
- Authorizing legal statutes
- Frequently asked questions (FAQ) sheet
- Documentation: original solicitation and contract
- References: Advisory Board members, state sponsors
- Supplier links, product information & contact information
- Participant login page

Thank You

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