



Our mission is to exceed customers' expectations and secure their future by offering professional advice, education, and value added service with a personal touch. Our highest priority is the customers' needs...and through this, we will maintain our vision to be the customers' first and best choice in the products and services we provide.

Our vision is to develop long lasting relationships within the community and to remain focused on the customers' best interests at heart, which we will demonstrate by way of our conduct and our valued products and services. Our commitment is to the customer...whose needs will determine our path.

With over 30 years of experience in the insurance industry The Virginia Insurance Exchange makes a promise to abide by our Mission & Vision each and every day. The Virginia Insurance Exchange is a leader in providing quality protection to individuals, families and businesses throughout the Virginia. By providing superior customer service, analyzing each client's individual need and competitive premiums we are able to continue to deliver this promise day in and day out.

At The Virginia Insurance Exchange we take the frustration, confusion and worry out of insurance so you can look forward to a brighter, more secure future. Our agency represents various elite insurance carriers which allows us to tackle the top 5 concerns of choosing a local agent:

1. Cost - The agents at The Virginia Insurance Exchange are trained to ask specific questions to maximize all discounts you could be eligible for, resulting in the lowest cost possible
2. Ease - Our agents take your information one time and create "ease" when shopping around.
3. Speed - Could you imagine the hours spent to call several insurance companies to get a quote, in a matter of minutes our agents can present you with an insurance proposal that has already been compared to the other companies.

4. Peace of Mind - With our hands on personal touch you can have peace of mind that your scenario has been properly analyzed and covered.

5. Security of Personal Data - In this day and age you can never be too careful when supplying your personal information, when shopping for insurance each and every quote involves you giving your personal information to a random person over and over. In our agency, you provide your information one time to one of our agents and it is protected by a secure network.

Our agency will contact you at each renewal to offer a policy review. This review is to ensure as your life changes your insurance does not fall short, whether that be finding new discounts, discussing optional coverage's, introducing you to a new product or changing nothing at all we believe it is your right as a client to have a sense of security that you have chosen the best agency and that you know we are truly working for you.

Our agency will contact you at each claim to ensure you know what to expect in what could be an overwhelming time. We make sure the Insurance Carriers we represent have an outstanding reputation for fast, fair claims service.

We hope you will benefit from our website and invite you to contact our office to obtain a "free" professional comparison of your current insurance plan.

## **CONTACT**

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