

COUNTY CONNECTIONS

The Newsletter of the
Virginia Association of Counties

U.S. Communities,
launches new Web
site... Page 2



Visit Bath and
Alleghany
counties and
the Douthat
State Park...
Page 5



The
President's
Message...
Page 3



VDOE releases
education jobs
fund guidance
and local funding
allocations...
Page 7



September 15, 2010



2010 Annual Conference update



The VACO 2010 Annual Conference is almost here!

In addition to such popular events as the cooking demonstration and wine tasting, VACO's 2010 Annual Conference will feature these new programs for guests and spouses:

- **The Wilderness Wonders Presentation.** Held at the Homestead's Nature Center, this experience is described as a visual "two-hour journey" explaining how the Alleghany mountains were formed with interesting information about the wildlife that inhabits them.
- **The Scenic Driving Tour.** This is a scenic drive taking the Homestead guests through Bath County's sites of spectacular beauty and historic interest.
- **Silk Scarf Painting.** Using silk paints and resist, artist Peg Sheridan shows how to make your own.

There is a minimum of 15 people per class. Due to the need to procure instructors and materials several weeks in advance, the Homestead now requires pre-registration for guest and spouse programs.

CONFERENCE
Continued on page 9

Governor's Reform Commission receives initial recommendations; and prepares to act on ABC proposal



By Mike Edwards
medwards@vaco.org

Earlier in the year, Gov. Robert F. McDonnell charged his Government Reform and Restructuring Commission "...to ensure that duplicative, outdated, unnecessary and ineffective services and service delivery methods are eliminated and that state revenues are dedicated to the core functions of government."

The commission met in Richmond on Monday, Sept. 13, to receive its first set of committee recommendations.

Four committees support the commission: Consolidation of Shared Services; Customer Service/Transparency/Performance/Accountability; Intergovernmental Relations; and Simplifications and Operations.

Simplifications and Operations met on Wednesday, Sept. 8, and received the governor's recommendations to privatize ABC sales.

Del. G. Glenn Oder (Newport News) chairs the Committee. The committee tentatively is scheduled to vote on the ABC proposal during a Thursday, Sept. 30 meeting.

The full commission is scheduled to reconvene on Monday, Oct. 4, and will receive its next set of committee recommendations, including the ABC proposal - assuming the Oder committee adopts it.

This update briefly summarizes the commission's recommendations of Sept. 13 and the governor's ABC proposal.

Sept. 13 Recommendations

The Commission recommendations of Sept. 13 are available on the Web. The Commission reviewed and in some cases approved the first set of committee recommendations.

Consolidation of Shared Services

The Commission deferred until Oct. 4, a committee recommendation that a "value for money criteria" apply to state funded programs.

As envisioned by the committee, the criteria would either replace or aid the governor and General Assembly's value judgments and cost benefit analyses.

The model is intended to determine the bottom line value of public outcomes and establish an apples-to-apples comparison for government services and subsequent state appropriations.

Customer Service/Transparency/Performance/Accountability

The Committee is focused on consolidating the administration of

REFORM
Continued on page 9



Dear Valued Participating Public Agency:

U.S. Communities is pleased to announce the launch of our newly redesigned Web site www.uscommunities.org! Our site has been updated with many new features to help procurement professionals find the resources they need quickly and efficiently.

One key feature now offered through our new website is our online marketplace. U.S. Communities' online marketplace was designed to make purchasing through U.S. Communities' contracts easier. The online marketplace is available at no cost, provides quick visibility into products and pricing, and integrates many U.S. Communities' supplier contracts into a single shopping environment. Purchases can be made using a p-card or credit card.

The following contracts are currently available through our online marketplace:

- School Specialty- Art, Classroom & School Supplies
- Insight- Technology Products and Equipment, Service and Solutions
- HD Supply- Maintenance, Repair and Operations
- Graybar- Electrical and Data Communications
- Fisher Science Education- Educational Laboratory Supplies
- Tech Depot- Technology Products and Equipment
- BSN Sports/US Games- Athletic Equipment and Supplies
- Hagemeyer- Homeland Security and Public Safety Equipment
- Zep- Janitorial Supplies

To get started, please visit our website at www.uscommunities.org and click on the "Shop Now" button.

Webinars on the U.S. Communities online marketplace will be held daily. To register for a webinar, please visit our Web site at www.uscommunities.org/news-events/ecom-webinar.aspx.

For additional information please contact us at cs@uscommunities.org.

The advertisement is set against a green and yellow background. At the top left, the text 'I will...' is written in a cursive font, followed by 'INVEST IN MY FUTURE' in large, bold, green block letters. To the right, the phrase 'TAKE THE NEXT STEP' is written in a stylized, bold font where the letters are interconnected. Below the main text, it says 'Find out how deferred compensation with Nationwide* can help you reach your retirement income goals.' and provides the phone number '1-877-NRSFORU' and the website 'NRSforu.com/NS4RW'. On the right side, it mentions 'NATIONAL SAVE FOR RETIREMENT WEEK' and the dates 'OCTOBER 17-23, 2010'. At the bottom, there are logos for NACO (National Association of Counties) and Nationwide (On Your Side®). Small print at the bottom left provides details about the partnership and disclaimer.

The President's Message



Dear Members,

I had the privilege to spend two enlightening days with my colleagues from rural Virginia during the Virginia Rural Summit. The meeting was a collaborative effort of public and private business and industry organizations. The Summit, held Sept. 13-14 in Ashland, featured prominent local, state and national speakers.

Chris Chumura, President and Chief Economist of Chumura Economics and Analytics, told attendees that Virginia rural areas are falling further behind other parts of the state in income, job creation and educational attainment. While some progress has been made, the gap has widened and more work needs to be done to keep rural Virginia competitive in the global economy.

Lt. Gov. Bill Bolling told rural officials, "The rural parts of the state need a little more attention, a little more boost." Bolling, speaking as the chief jobs czar in Virginia, said that his Jobs Commission plans to highlight all areas of the state in economic development activities and tourism.

U.S. Sen. Mark Warner presented an update from Washington and highlighted some areas of activity that Congress can bolster the rural economy. He mentioned several grants and opportunities that may be available for rural communities. He discussed the impact the recession had on the banking industry and its affect on small business and lending practices.

Ted Abernathy, Southern Growth Policy Board, said that localities are doing more to meet their citizens needs. "We cannot wait it out," he told the attendees. The state and federal governments are not poised to meet our vital needs.

The meeting concluded with general discussion and a potential action plan focused on three areas of greatest concern (1) jobs (2) education, and (3) regional services.

DCR announces 2010 Water Quality Improvement Fund RFP for NPS Grants

The Virginia Department of Conservation and Recreation (DCR) is pleased to announce the 2010 Water Quality Improvement Fund (WQIF) Request for Proposals (RFP).

DCR is soliciting proposals for \$2.5 million in available funding for nonpoint source water quality improvement projects.

These funds will be available statewide for projects addressing nonpoint source pollution on urban, suburban and rural developed lands. Proposal requests can range from \$5,000 to \$250,000 with a 1:1 match required.

Eligible activities include but are not limited to: stormwater management retrofits, low impact development, septic system repair and replacement, urban nutrient management planning and implementation, riparian buffer

protection programs, abandoned or orphaned mine land reclamation, and stream restoration.

Funds are also available for small NPS projects involving education, outreach, capacity building, monitoring and assessment. All proposals selected for funding will facilitate reductions in nonpoint source and water quality improvements in Virginia's streams, lakes, rivers and bays.

The deadline for proposals and application packages is 4:30 p.m. Monday, Nov. 1, 2010.

Local governments including: cities, counties, towns, soil and water conservation districts, and planning district commissions as well as state agencies, nonprofit organizations, educational organizations and individuals (defined as any corporation, foundation, association or partnership



of one or more persons) are eligible to apply for NPS WQIF grants to be awarded through this RFP.

Full information on the 2010 WQIF RFP will be posted on DCR's Web site.

For questions please contact your local DCR Regional Office or one of the Division of Soil and Water Conservation Grant Managers at swc-grants@dcr.virginia.gov. Contact information for regional offices can be found at www.dcr.virginia.gov/soil_and_water/swintro.shtml#regional.

DCR Application
DCR RFP

Roanoke County's director of social services to retire after 37 years

The director of the Roanoke County Department of Social Services, which also serves the City of Salem, will retire in December after a long and distinguished career. Betty McCrary got her start as a social worker with Roanoke County in 1973 and is today highly regarded throughout Virginia for her knowledge, longevity in the field of social work, and commitment to children, the elderly, and families.

In 1977 McCrary was promoted from the position of social worker to social work supervisor. In 1992 she was named Director of the Roanoke County/Salem office.

Roanoke County Administrator Clay Goodman says McCrary's dedication and hard work will be greatly missed. "As director of the Department of Social Services, she has had an amazing and positive influence on many lives. Her work to encourage adoptions and to improve foster care services has been nothing short of excellent.

She has also been a force for finding appropriate and cost effective services for children with special needs through the Community Policy Management Team. I wish her all the best in her well-deserved retirement. The community and her outstanding staff will truly miss her leadership."

Throughout her 37 year career in social work, McCrary has seen many changes on the local level including an increase in the number of citizens requiring services and financial support. In 1989 the department managed an average of 2,230 cases. In July 2010 the staff was responsible for overseeing 12,500 cases - a 460 percent increase over the number handled in 1989. Locally, McCrary says there's also been an increase in the number of non-English speaking recipients seeking public assistance and services, which often requires a translator.

Over the years, McCrary has also seen changes in staffing. When she took over as director in 1992 the office had a staff of 58; today there are 94 positions. In terms of the department's budget, 80 percent is provided directly through the state and federal government. Revenue of \$71 million is generated by social service staff working to assist clients in qualifying for the SNAP - Supplemental Nutrition Assistance Program (food stamps), the Temporary Assistance for Needy Families program (TANF), and Medicaid reimbursement to clients and community service providers.

The job of a social worker also requires more training today than it did when McCrary began her career as laws and policies governing everything from public assistance to the care of children in foster care and the elderly have become more complex. She says foster care, child protective service, and adult protective service cases have also grown more adversarial and more likely to end in court. Today it is common for Department of Social Services staff to require legal representation in court. On the other hand, McCrary has also witnessed a more community oriented approach to providing services and programs for families, the disabled, and the elderly. McCrary says this approach has created more opportunities for communication and better results for the permanent placement of children.

McCrary earned a Bachelor of Social Work from East Tennessee State University in 1971. She also holds a Masters of Arts from Virginia Tech and a Doctorate of Philosophy in Family Systems, which she received from Virginia Tech in 1992. She is licensed by the State of Virginia as a Professional Counselor and Marriage and Family Therapist. She is also certified by the Supreme Court of Virginia as a Juvenile and Domestic Relations and Circuit Court Family Mediator. In addition, she serves on multiple committees, boards, and professional groups. In 2008, McCrary was named Humanitarian of the Year by the Salem Kiwanis.

McCrary and her husband Rick have two daughters and four grandchildren. Once retired, she plans to spend more time with her grandchildren, travel, and work part-time for the Department of Defense.



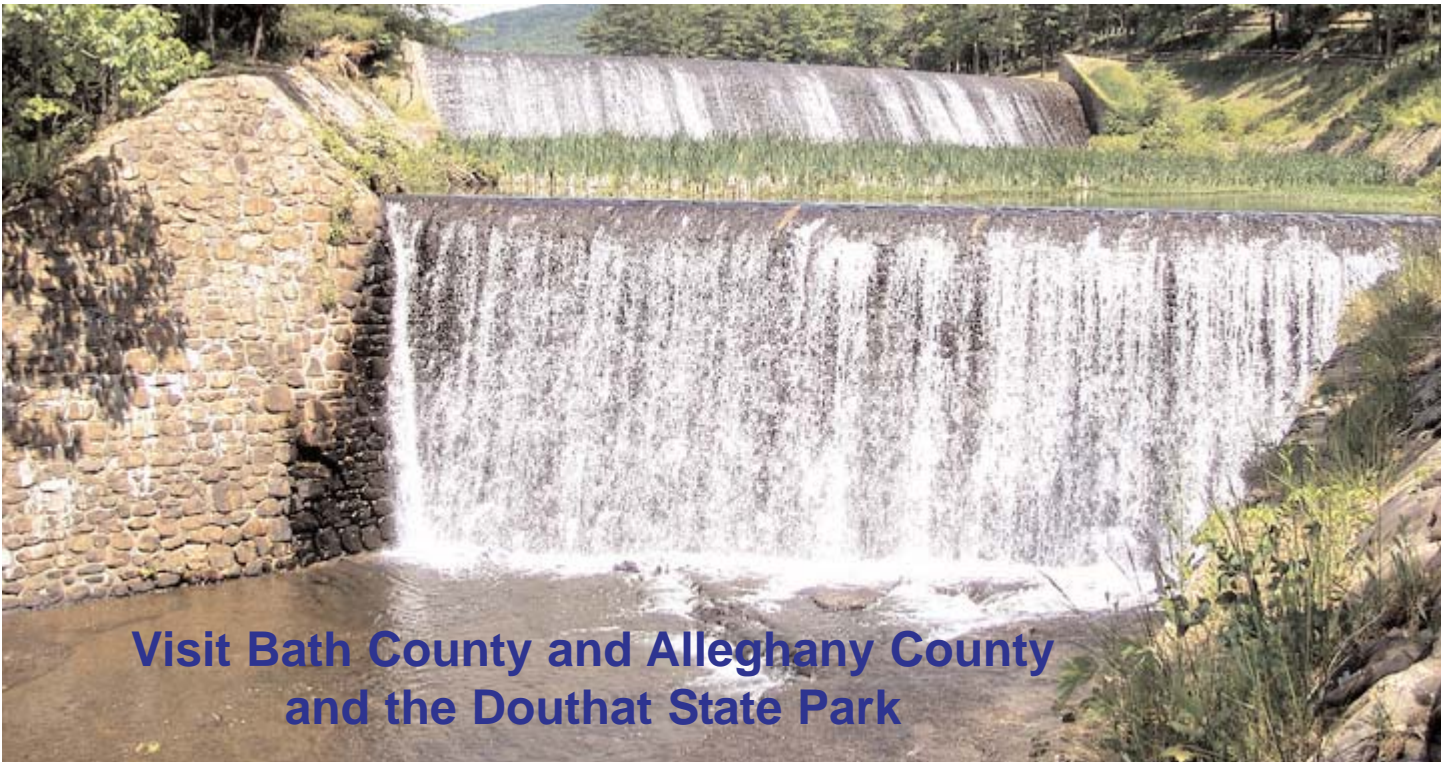
Sign Up for Go Green!

To participate in the Go Green Government Challenge and obtain a copy of the scorecard, counties need to register online at www.GoGreenVA.org. The Web site is structured to make the process as easy for applicants as possible.

This year, we want counties of all sizes and from all regions to achieve certification.

More information about the Green Buddy Program is available by contacting Joe Lerch, at 804-523-8530 or at jlerch@vml.org.





**Visit Bath County and Alleghany County
and the Douthat State Park**

History

Douthat State Park opened June 15, 1936. It was one of the original six state parks of Virginia. The Douthat Land Company, a group of businessmen, donated the first portion of land — 1,920 acres (780 ha). In 1933, the Virginia General Assembly allotted \$50,000 for the purchase of land for state parks, and the remainder of the present-day park was purchased with this money. Approximately 600 men from the Civilian Conservation Corps developed and constructed the majority of the modern-day park system between 1933 and 1942.

Attractions

- Mountain biking - Douthat State Park has become a premier mountain biking destination. Twenty-four of the twenty-six trails at Douthat are open to biking. The park has been heralded as the best mountain biking destination on the East Coast. By spring 2009, almost all of the 45 miles of the 70-year-old Civilian Conservation Corps trail at Douthat will be restored to its original condition with sustainable trail design techniques integrated to maintain a unique mountain biking experience.
- Fishing - Douthat allows trout fishing in its stocked lake with a valid Virginia Fishing License and a daily permit.
- Boating - A boat ramp launch is available April through October. Jonboats (including those with electric motors), canoes, paddleboats, hydrobikes and funyaks (similar to kayaks) are available for rental. No gasoline-powered boats are allowed on the lake.
- Hiking - Over 43 miles (69 km) of varied difficulty trails are available, many of them created originally by the Civilian Conservation Corps. Horseback riding at the park is restricted to several trails on the Western side of the park and mountain biking is permitted on nearly all of the trails.
- Swimming - The beach area of the lake is available from Memorial Day through Labor Day.
- Restaurant/store - Douthat Lake View Restaurant was built by the CCC and overlooks the lake. Next to the restaurant are a camp store and a gift shop.
- Picnicking - There are three picnic areas with shelters that can be reserved for a group.
- Hunting - Hunting is allowed by reservation with the appropriate permits.

SOURCE: Wikipedia



Mark Your Calendars



**2010 Commonwealth
Land Use and Zoning
Conference and 2010
Annual Meeting**

Oct. 10-12
Hotel Roanoke
Roanoke

The Commonwealth Land Use and Zoning Conference is a training program for planning commissioners, BZA members, appointed community and public officials, planners, zoning and subdivision ordinance administrators, elected officials, engineers and designers, people in real estate and law, and interested citizens.

The Conference session speakers will examine a broad range of current, cutting edge issues as well as many others germane to the art and science of community planning and growth management. The Conference Program is outlined in this issue.

Click here for conference brochure.



THE GOVERNOR'S CONFERENCE ON ENERGY
RICHMOND, VIRGINIA • OCTOBER 12-14, 2010

Save the Date! Oct. 12-14

This year, Gov. Bob McDonnell will host "Virginia: Energy Capital of the East Coast—The Governor's Conference on Energy." The conference takes place on Oct. 12-14 at the Richmond Convention Center, Richmond.

The governor, national speakers, private companies, government representatives, and energy technology, policy, and program experts will provide a comprehensive program on energy and economic development opportunities, current and future potential for energy businesses in Virginia, and insights about our energy future.

Exhibitor Info

Sponsor Info

Agenda Overview

Registration coming soon! Send an e-mail to ncrowe@convention-connections.com to receive a registration notice.

Please let others know about this event by sharing this email with your colleagues.

As always, feel free to contact VSBN with any questions: 703-486-2966 or e-mail vsbn@vsbn.org.



Reforming and Revitalizing Transportation in Virginia

Virginia faces monumental transportation challenges. They range from heavy congestion in Northern Virginia and Hampton Roads to the need to make transportation investments to support economic development in Southside and Southwest Virginia.

Join Gov. Robert F. McDonnell, Secretary of Transportation Sean T. Connaughton and the Governor's transportation team, legislative leaders and key modal stakeholders at this conference to explore the steps needed to reform and revitalize transportation in the Commonwealth. Don't miss this unique opportunity to influence the future direction of transportation in Virginia.

Conference information, please call Margaret Redford at 804-225-3542 (Blackberry 804-836-2337). Persons with disabilities or requiring any auxiliary aids, services, or other accommodations, please call Holly Williams at 540-231-2188 by Nov. 29.

Virginia Department of Education releases Education Jobs Fund Guidance and Local Funding Allocations

By Mike Edwards
medwards@vaco.org

On Sept. 9, Virginia's Superintendent of Public Instruction released the tentative allocations to schools under the new federal jobs funding program.

The allocations are based on a pro rata share of each school divisions' FY 2011 state share of Direct Aid to Public Education funding. You will recall the state has used the direct aid formula to allocate previous federal K-12 stimulus funds.

The Superintendent's memorandum notes that the state has submitted a funding application. This action prevents local school divisions from

having to apply for the funds. The memorandum contains additional guidance about the program including the following key statements:

- "Funds may only be used by LEAs for compensation and benefits and other expenses, such as support services, necessary to retain existing employees, to recall or rehire former employees, and to hire new employees, in order to provide early childhood, elementary, or secondary educational and related services. Funds may not be used by LEAs for general administrative expenses or for other support services expenditures meeting federal definitions (e.g., administrative expenditures related to the operation of the division superintendent's office, the LEA's board



of education, and salaries and benefits of LEA-level administrative employees, etc.);

- The emphasis is on using the funds during the 2010-2011 school year, but any balances of funds may be obligated by divisions through September 30, 2012;"

VACo announced the new federal funding program in an e-mail to CAOs on Aug. 12, and in the Aug. 15 edition of County Connections.

NACo toolkit available to help county officials in outreach campaign

National Association of Counties' (NACo) President Glen Whitley is calling on all county officials to join the County Government Works campaign to help raise county government awareness across the country.

"We know that America's counties provide outstanding programs and services, but unfortunately too many Americans do not," Whitley said. "It's up to us as county officials to reach out to the public and make them more knowledgeable and positive about the contributions of county government. I am hopeful that through the County Government Works campaign we can make a difference in our communities."

A variety of outreach tools are available on the NACo website, www.naco.org, under the About Counties/Tell the Public What You Do section. There you will find examples of effective public awareness programs, how to establish citizen/leadership universities, and examples of state association public awareness efforts.

The toolkit offers county officials practical, proven methods for raising county government awareness. The kit includes:

- o A speaker's library that provides talking points for community and civic group meetings;
- o Ideas for scheduling tours of county buildings;
- o Information on citizen universities;
- o Methods for informing and educating students; and
- o Brochures for community and school events.

The brochures are already designed and laid out. All you have to do is add your county's information and make copies. The brochure will provide basic facts and information about your county that will be a valuable resource for your residents.

"Especially in these tough times, it's important for county officials to go the extra mile and communicate the roles and responsibilities of counties," Whitley said. "I am asking all county officials to join me in this effort."



**JR GBC**
JAMES RIVER GREEN BUILDING COUNCIL

Event Schedule

Join the JR GBC in Ashland, Virginia at the **Trane Learning Center** on **September 30th** from **8:00 am to 5:00 pm** for **LEED 201 Workshop: Core Concepts and Strategies!**

This workshop is **intended for anyone who wants more than a basic understanding of LEED – including those with a stake in their company’s or community’s building practices, those directly involved in green building projects, and those pursuing GBCI’s LEED Green Associate credential.**

The workshop provides **essential knowledge of sustainable building concepts** that are fundamental to all LEED Rating Systems. It begins with an introduction to the benefits and integrative approach to green building, and a brief background on the U.S. Green Building Council and LEED, including basics of the building certification process. **The core of the workshop presents LEED intents and concepts at the credit category level** – across building types and rating systems – touching on strategies, synergies, and specific examples that are reinforced by real project cases. Key LEED metrics and LEED referenced standards are addressed throughout the workshop. Interactive activities within the course keep you engaged and reinforce what you’ve learned. **This course, like all USGBC LEED education programs, meets GBCI eligibility requirements for the LEED Green Associate.**

What registration includes:

- Instruction from official USGBC Faculty who are experts in LEED and trained in facilitation and adult learning techniques.
- Participant workbook, interactive learning activities based on real LEED projects, and a glossary of key green building definitions.
- Continuing education for 7 hours of instruction directly reported to AIA and CSI.
- Certificate of completion for self-reporting to other professional organizations.
- Lunch and refreshments.

Price: From \$325

Credential Maintenance Units

AIA/CES (LU) 7

BOMI (CPD) 7

CSI (CEU) 0.7

REFORM

Continued from page 1

certain state taxes including the Wireless E-911 Tax and Fund. Additionally, the committee is recommending that the Department of Taxation develop a pilot project with local treasurers "...to ascertain the efficiency and effectiveness of local constitutional officers assisting the state in the collection of debts." The committee also is intent on reforming the sale of state surplus property.

Intergovernmental Relations

As previously reported, Norfolk Mayor Paul D. Fraim chairs the committee. Dubby Wynne, a committee member and chairman of the Council on Virginia's Future, is advocating for a follow along study on regionalism.

More specifically, Mr. Wynne and the committee are interested in seeking incentives for localities to work cooperatively and share services. Speaker of the House, Del. William J. Howell, spoke in support of the regionalism initiative.

To assist local governments, the committee also recommends a comprehensive review of state mandates:

"The Committee recommends that the Governor's Office and the Department of Planning and Budget move forward with plans requiring state agencies review of all current mandates to determine if any of those mandates should be suspended or eliminated as a result of state budget reductions.

For example, if an agency

eliminated the program staff or function relative to the information that was required by the mandate, why is the state still mandating that the information be provided?

The Committee recommends that the Commission on Local Government move forward with a change to the requirements for local mandates which would put the burden on state agencies to justify the continuation of those mandates."

Simplifications and Operations

In addition to considering the ABC proposal, the committee is advocating that the state explore and implement, where practical, a four day work week. The committee is considering expanding the four day work week option to localities.

McDonnell's ABC proposal

Gov. McDonnell's ABC proposal requires legislative approval. The governor intends to call a special session this fall.

VACo understands he will ask the General Assembly to adopt several reform commission recommendations in addition to his ABC proposal.

The administration intends to auction 1,000 off-premise distilled spirits licenses to the highest bidders. Currently, the state oversees 6,657 off-premise beer and wine retailers and more than 332 state liquor stores.

The plan contains three levels of licenses:

- 600 Level One licenses: 15,000 square feet or larger retail space (example: big

box, grocery store).

- 150 Level Two licenses: Less than 30,000 square feet retail space (example: package store, specialty wine and beer shop).
- 250 Level Three licenses: Less than 15,000 square feet retail space (example: convenience store, retail pharmacy).

As part of the Sept. 8 presentation, the governor's representatives stated that the "[I]ssuance of off-premise distilled spirits license [will be] subject to local government zoning and [the] ABC hearing process."

McDonnell indicates that the sale of licenses will generate \$400 to \$500 million for transportation projects. The dollars will be allocated to a Virginia Transportation Infrastructure Bank.

The bank will make loans and grants to local governments for transportation projects.

Three major sources comprise the transportation funds: auction of retail licenses to highest bidders ("minimum bids alone will generate \$265 million"); sale of wholesale licenses (totaling \$160 million); and sale of ABC assets including the state warehouse and the nineteen state-owned outlets (\$33 million).

Through an assortment of replacement taxes and new fees, the administration envisions annually replacing "94 percent" of the current state general funds generated under state control.

ABC is expected to generate more than \$320 million in FY 2011.

CONFERENCE

Continued from page 1

The programs for guests and spouses are open to everyone. Reservations for these activities can be made by filling out the appropriate section of the conference registration

form that is available on VACo's Web site.

Registration forms were mailed to county officials last month.

Very shortly VACo will issue information that should help make arrival and departure from the Homestead a smoother process for

conference attendees.

For the most up-to-date information about VACo's 2010 Annual Conference please long onto VACo's web site.

Continual updates on the Annual Conference will also be provided in upcoming issues of Connections.



**MAKE
THE
SWITCH!**

Do you want to reduce paperwork and help the environment at the same time? Start receiving your issue of County Connections by e-mail.

It's easy to make the switch! Call (804) 343-2507 today, or e-mail ccameron@vaco.org, and your next issue will be delivered electronically.

Contact us today.

Employment Opportunities

Employment ads are edited due to space considerations.

To view the full versions, visit www.vaco.org and click on the employment link on the top left corner.

Director of Finance/Orange County

The salary for the position is negotiable, based on qualifications and experience. Excellent benefits package includes participation in the Virginia Retirement System, vacation, sick leave, group life insurance, medical insurance, professional dues and conference expenses. Relocation allowance negotiable. Submit letter of application, detailed resume with salary history and work related references to: John A. Anzivino, Senior Vice President, Springsted Incorporated, 1564 East Parham Road, Richmond, VA 23228; Fax 804-726-9752 or e-mail Richmond@springsted.com by Oct. 10. For further information visit www.springsted.com.

Facilities Manager/Vinton War Memorial

The Town of Vinton seeks a dynamic candidate to oversee all aspects of daily operations for the Vinton War Memorial. Expected hiring range: \$38,221-\$43,000. Submit application and resume to Town of Vinton, Att. Human Resources, 311 S. Pollard St., Vinton, VA 24179. Applications may be picked up in person or downloaded from our Web site at www.vintonva.gov. Deadline Sept. 24. EOE. Visit the War Memorial's at www.vintonwarmemorial.com or find the Vinton War Memorial on Facebook.

Director of Economic Development/Spotsylvania County

Spotsylvania County Government seeks candidates for the position of Economic Development Director with extensive experience in local, state, and/or regional government economic development. To receive consideration, candidates must have a proven and demonstrably successful track record in economic development. The County is

interested in proactive people who are achievement oriented. Please submit a cover letter, resume and writing sample with a County application online at www.spotsylvania.va.us. Salary Range: \$80,662 to \$104,861 (salary dependent on qualifications). Deadline Date Oct. 1. Department of Human Resources P.O. Box 605, Spotsylvania, VA 22553 (540) 507-7290.

Planning Director/City of Falls Church

The City of Falls Church seeks a highly qualified professional to direct the activities of the Planning and Zoning Divisions. This position coordinates and supervises the development review services and activities; serves as technical planning advisor to the City Manager, City Council, Planning commission and numerous additional citizen commissions; coordinates zoning and planning ordinances, subdivision and site plan regulations and other regulatory measures governing short range development; prepares rezoning cases and makes recommendations to the Zoning and Planning Commissions and City Council; performs related tasks as required. Comprehensive knowledge of the principles and practices of urban planning and zoning policies required. Salary: \$110K + & benefits. Send resume & cover letter to: City of Falls Church, Human Resources Division, 300 Park Avenue, Falls Church, VA 22046 or hr@fallschurchva.gov. For a complete job posting see www.fallschurchva.gov.

Director of Social Services/Roanoke County

The successful candidate must have strong leadership, administrative, and supervision skills and the ability to communicate effectively, both orally and in writing. Education and experience requirements are a bachelor's degree from an accredited college or university with major coursework in social work, psychology, counseling or related field and ten years experience in human services with five years at the senior man-

agement level. Master's degree is preferred. Salary negotiable to \$95k with an excellent benefits package including Virginia Retirement System, and matching deferred compensation program. Come join us in Roanoke, Virginia - recognized nationally as one of the best places to live and work.

Recruitment: September 3 - 26, 2010
Roanoke County Application Required
Contact Department of Human Resources
P.O. Box 29800
Roanoke, VA 24018
540-772-2018
Apply online:
www.RoanokeCountyVA.gov

Information Technology Administrator/HRPDC

Starting salary range: \$73,500 - \$85,000, DOQ. The Hampton Roads Planning District Commission, a regional planning agency, representing the interests of the 1.7 million residents in the 10 cities and six counties of Hampton Roads is seeking candidates to fill the position of Information Technology Administrator. A position description is available at www.hrpdcva.gov/employment.asp. Resumes should be sent to Hampton Roads Planning District Commission, ATTN: Ms. Kelli Peterson, Human Resources Manager, 723 Woodlake Drive, Chesapeake, VA 23320 or by e-mail to kpeterson@hrpd-cva.gov by 4:30 p.m., Sept. 17.

Director of Community Development/City of Lynchburg

The City of Lynchburg seeks an energetic, forward thinking, and technologically savvy local government manager to lead the Department of Community Development, which includes the Planning, Zoning and Natural Resources, and Inspections and Code Enforcement Divisions. Total compensation is market competitive and negotiable based on qualifications. To be considered submit a cover letter, an application and resume via the City's

EMPLOYMENT

Continued from page 10

Web-based application system at www.lynchburgva.gov no later than close of business, Sept. 8. For more information, see the Director of Community Development profile also on our Web site. Questions may be addressed to Margaret Schmitt (434) 455-4208, Fax: (434) 845-4304 or margaret.schmitt@lynchburgva.gov.

**Economic Development Director/
Orange County**

The County of Orange seeks a Director of Economic Development. Duties include planning, directing and coordinating economic development programs that support and encourage the expansion and establishment of businesses; entrepreneurship; and favorable business environment within Orange County. A four-year college degree and three to five years applicable experience is required. Salary is negotiable DOQ/DOE. Application packets may be picked up in the County Administration Office located at 112 West Main Street, Orange, VA 22960; or by calling (540) 672-3313. County applications may also be downloaded from the County Web site: orangecountyva.gov. The position is open until filled.

**Collections Coordinator/
Gloucester County**

Full-time with excellent benefit package. Salary Range: \$31,837-\$47,756 per year. Gloucester County Treasurer's Office seeks a highly motivated individual to collect delinquent real estate & personal property taxes and other debts owed to the County. Interested candidates should visit us online at: www.gloucesterva.jobs. Phone: (804) 693-5690.

Senior Planner/RRPDC

The starting salary for this position will be \$41,000 per year. Excellent fringe benefits package and VRS retirement. Submit an application available from the Web site www.richmondregional.org with cover letter, resume and salary history in confidence to Richmond Regional Planning District

Commission, Executive Secretary, 9211 Forest Hill Avenue, Suite 200, Richmond, VA 23235 or via e-mail to jfry@richmondregional.org. Applicants selected for interview will be requested to provide references and work samples. Position open until filled.

**Director of Finance/
Louisa County**

The Director of Finance reports directly to the County Administrator, and has primary responsibility for the efficient and effective financial management of the County. CPA or CPFO also preferred – OR any equivalent combination of education, experience and/or training sufficient to demonstrate the knowledge, skills and abilities acceptable. Must also possess a valid Driver's license and be willing to submit to a criminal background check and drug testing consistent with Louisa County's Drug-Free Workplace Policy.

**Economic Development Director/
Fluvanna County**

The County of Fluvanna seeks a part-time (29 hrs/wk) Economic Development Director. The successful candidate must have related work experience, be flexible and self directed, with an interest in developing economic diversity for Fluvanna County as described in the Comprehensive Plan. Undergraduate degree preferred. Proficiency in MS Office and valid driver's license required. Salary \$23.41/hour. For application and further details visit www.co.fluvanna.va.us. Submit cover letter, resume and application to Barbara Wall-Magee, Human Resources Manager, PO Box 540, Palmyra, VA 22963. Review of applications will begin on Sept. 10. This position will remain open until filled.

**Planner II/
City of Lynchburg**

Starting salary \$36,524-\$58,448 DOQ/DOE. Responsible for the administration of the City's Historic Preservation efforts, review of subdivision plats, and serves as the City's in-house expert on housing. The successful candidate must have the ability to serve as a champion for good development and influence decisions that will affect the long term character and livability of

the City. Requires related Bachelor's degree with two to four years experience in City Planning, Historic Preservation or Architecture or equivalent combination of education and experience. Knowledge of housing financing helpful. Apply online at www.lynchburgva.gov or contact us at (434) 455-4200 no later than Oct. 26.

**Planner I or II/
Gloucester County**

Seeking a highly motivated & skilled Planner to be part of a dynamic team working on subdivision plat and development plan reviews and assisting with code amendments, ordinance updates, and various local and regional planning initiatives. Local government and GIS experience a plus. Interested candidates should visit us online at: www.gloucesterva.jobs for further information. (804) 693-5690.

**Director of Community
Development/
Bedford County**

The Director of Community Development provides leadership and directs the operations and activities of the Department. Supervision is exercised over the work of all community development personnel. Application, the recruitment package, and job description are available on our Web site: ww.bedfordcountyva.gov. Applications will be reviewed until position is filled. Annual salary is competitive DOQ.

**Executive Director/
Winchester-Frederick
County Convention and
Visitors Bureau**

Full-time position leading and directing the work of the Winchester-Frederick County Convention and Visitors Bureau (WFCCVB). Any combination of education and experience equivalent to a Bachelor's Degree with major work in tourism, hospitality, business management, public relations, marketing or related field is required. A Master's Degree is preferred. Valid driver's license is required. Starting salary: \$55,000/yr. plus benefits. Apply: Administration Department, 15 N. Cameron St., Winchester, VA 22601. www.winchesterva.gov/employment.



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VACo exists to support county officials and to effectively represent, promote and protect the interests of counties to better serve the people of Virginia.

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