

Business Development Consultant

Schneider Electric, a leading global energy management company, is seeking a recently retired County Official to provide business development and advisory services to municipalities throughout the Commonwealth.

Who We Are

Schneider Electric is the specialist in energy management, having successfully implemented more than **1,020 ESPC projects** across the nation, saving its clients more than **\$4.2 billion**. We empower public entities to achieve their goals of reducing energy consumption, upgrading facilities, minimizing environmental impact, and improving building comfort through comprehensive, budget-neutral solutions.

In Virginia, we have been a trusted partner for **more than 20 years**, collaborating with clients to deliver over **70 projects**, providing much-needed renovations across the Commonwealth.



Interested?

Please contact us at:

abby.weigel@se.com

The Role



Attend Key Conferences



Arrange Initial Meetings



Help Develop Strategy

Benefits

- Maintain connections with public sector colleagues
- Continue to influence VA government as a thought leader
- Support local municipalities in achieving cost savings, energy efficiency, and facility renovations
- Enjoy flexible hours with the ability to work from anywhere in VA

Qualifications

- Prior experience as a high-level public official in VA
- A passion for assisting government colleagues and enhancing infrastructure in VA
- A robust network of contacts